Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

September 1980

Manufacturers shipped 21,297 mobile homes to retail sales locations and permanent sites during September 1980. This was a 10% decline from the 23,542 homes shipped in September 1979.

On a cumulative basis, manufacturers shipped 163,623 homes during the nine-month period ended September 30, 1980, compared to 214,543 homes shipped during the same period a year ago for 24% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1979	1980	PERCENTAGE CHANGE		1979	1980	PERCENTAGE CHANGE
January	19,058	18,111	- 5%	January	19,058	18,111	- 5%
February	18,623	18,846	+ 1%	Jan-Feb	37,681	36,957	- 2%
March	23,441	19,211	-18%	Jan-Mar	61,122	56,168	- 8%
April	24,630	18,178	-26%	Jan-April	85,752	74,346	-13%
May	27,603	15,445	-44%	Jan-May	113,355	89,791	-21%
June	26,146	15,382	-41%	Jan-June	139,501	105,173	-25%
July	22,361	16,964	-24%	Jan-July	161,862	122,137	-25%
August	28,947	20,006	-31%	Jan-Aug	190,809	142,143	-26%
September	23,642	21,452	- 9%	Jan-Sept	214,451	163,595	-24%
October	27,179			Jan-Oct	241,630		
November	19,757			Jan-Nov	261,387		
December	14,554			Jan-Dec	275,941		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1979	1980	PERCENTAGE CHANGE		1979	1980	PERCENTAGE CHANGE
January	18,531	17,816	- 4%	January	18,531	17,816	- 4%
February	18,997	18,835	- 1%	Jan-Feb	37,528	36,651	- 2%
March	23,440	19,222	-18%	Jan-Mar	60,968	55,873	- 8%
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October	27,205			Jan-Oct	241,748		
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*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1979	1980		1979	1980
January	7.3%	5.4%	January	1,396	984
February	5.5%	5.3%	February	1,022	995
March	4.4%	5.1%	March	1,023	984
April	2.5%	5.2%	April	622	947
May	2.5%	4.8%	May	666	739
June	1.9%	4.0%	June	504	620
July	2.4%	3.4%	July	528	581
August	2.3%	2.5%	August	677	506
September	3.3%	3.1%	September	777	661
October	2.8%		October	751	
November	3.8%		November	749	
December	4.7%		December	689	

MOBILE HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
NORTHEAST	1,344	1,082	- 19%	12,378	7,939	- 36%
Connecticut	0	0	--	0	0	--
Maine	77	0	-100%	664	0	-100%
Massachusetts	0	0	--	0	0	--
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	--	0	0	--
New York	94	0	-100%	1,049	0	-100%
Pennsylvania	1,173	1,082	- 8%	10,665	7,939	- 26%
Rhode Island	0	0	--	0	0	--
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	3,668	3,086	- 16%	32,447	21,385	- 34%
Illinois	*	*	*	*	*	*
Indiana	2,627	2,424	- 8%	23,143	16,270	- 30%
Michigan	131	0	-100%	1,083	48	- 96%
Ohio	359	300	- 16%	3,161	2,190	- 31%
Wisconsin	551	362	- 34%	5,060	2,877	- 43%
WEST NORTH CENTRAL	1,610	1,496	- 7%	15,301	10,846	- 29%
Iowa	*	*	*	*	*	*
Kansas	833	732	- 12%	7,864	5,374	- 32%
Minnesota	259	224	- 14%	2,656	1,631	- 39%
Missouri	212	182	- 14%	1,791	1,331	- 26%
Nebraska	306	358	+ 17%	2,990	2,510	- 16%
North Dakota	0	0	--	0	0	--
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,870	5,700	- 3%	54,318	45,865	- 16%
Delaware	0	0	--	0	0	--
Florida	1,900	1,758	- 7%	17,441	14,898	- 15%
Georgia	2,062	2,207	+ 7%	19,080	17,907	- 6%
Maryland	*	*	*	*	*	*
North Carolina	1,645	1,548	- 6%	14,918	11,457	- 23%
South Carolina	0	0	--	456	0	-100%
Virginia	263	187	- 29%	2,423	1,603	- 34%
West Virginia	0	0	--	0	0	--
SOUTH CENTRAL	5,963	5,909	- 1%	52,769	44,929	- 15%
Alabama	1,623	1,534	- 5%	13,673	11,688	- 15%
Arkansas	316	302	- 4%	2,652	2,402	- 9%
Kentucky	*	*	*	*	*	*
Louisiana	293	272	- 7%	2,682	2,279	- 15%
Mississippi	454	359	- 21%	3,741	2,326	- 38%
Oklahoma	83	90	+ 8%	781	773	- 1%
Tennessee	549	502	- 9%	5,377	3,780	- 30%
Texas	2,645	2,850	+ 8%	23,863	21,681	- 9%

MOBILE HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
MOUNTAIN	1,502	1,209	- 20%	14,152	9,232	- 35%
Arizona	551	436	- 21%	5,429	3,348	- 38%
Colorado	211	218	+ 3%	2,213	1,796	- 19%
Idaho	740	555	- 25%	6,510	4,088	- 37%
Montana	*	*	*	*	*	*
Nevada	0	0	--	0	0	--
New Mexico	0	0	--	0	0	--
Utah	*	*	*	*	*	*
Wyoming	0	0	--	0	0	--
PACIFIC	3,239	2,429	- 25%	29,281	19,347	- 34%
California	1,795	1,286	- 28%	16,638	11,243	- 32%
Oregon	1,192	913	- 23%	10,302	6,505	- 37%
Washington	252	230	- 9%	2,341	1,599	- 32%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	--	0	0	--
OTHER (CANADA)	0	0	--	24	0	-100%
STATES WITH *	446	541	+ 21%	3,781	4,052	+ 7%
TOTAL PRODUCTION	23,642	21,452	- 9%	214,451	163,595	- 24%

* These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
NORTHEAST	1,386	1,251	- 10%	12,784	9,128	- 29%
Connecticut	28	24	- 14%	265	222	- 16%
Maine	105	98	- 7%	1,070	654	- 39%
Massachusetts	70	63	- 10%	480	368	- 23%
New Hampshire	97	70	- 28%	700	539	- 23%
New Jersey	72	64	- 11%	678	527	- 22%
New York	341	360	+ 6%	3,107	2,426	- 22%
Pennsylvania	612	525	- 14%	6,005	4,019	- 33%
Rhode Island	11	6	- 45%	69	43	- 38%
Vermont	50	41	- 18%	410	330	- 20%

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,722	2,265	- 17%	23,666	15,365	- 35%
Illinois	435	389	- 11%	3,571	2,420	- 32%
Indiana	566	515	- 9%	4,607	3,288	- 29%
Michigan	753	507	- 33%	6,613	3,490	- 47%
Ohio	706	655	- 7%	6,394	4,643	- 27%
Wisconsin	262	199	- 24%	2,481	1,524	- 39%
WEST NORTH CENTRAL	1,388	1,073	- 23%	12,760	8,192	- 36%
Iowa	173	131	- 24%	1,559	913	- 41%
Kansas	231	220	- 5%	2,310	1,619	- 30%
Minnesota	282	151	- 46%	2,623	1,203	- 54%
Missouri	416	322	- 23%	3,448	2,448	- 29%
Nebraska	101	75	- 26%	1,108	693	- 37%
North Dakota	116	103	- 11%	992	837	- 16%
South Dakota	69	71	+ 3%	720	479	- 33%
SOUTH ATLANTIC	5,815	5,604	- 4%	53,734	44,485	- 17%
Delaware	98	110	+ 12%	1,075	800	- 26%
Florida	2,328	2,256	- 3%	21,085	19,225	- 9%
Georgia	787	776	- 1%	7,832	6,373	- 19%
Maryland	109	98	- 10%	872	811	- 7%
North Carolina	1,088	1,061	- 2%	9,977	7,783	- 22%
South Carolina	638	506	- 21%	5,724	4,250	- 26%
Virginia	403	457	+ 13%	3,743	2,833	- 24%
West Virginia	364	340	- 7%	3,426	2,410	- 30%
SOUTH CENTRAL	6,083	6,356	+ 4%	54,079	46,747	- 14%
Alabama	751	480	- 36%	6,257	4,027	- 36%
Arkansas	228	300	+ 32%	2,015	1,676	- 17%
Kentucky	495	399	- 19%	4,673	2,804	- 40%
Louisiana	954	1,123	+ 18%	8,608	8,813	+ 2%
Mississippi	418	377	- 10%	3,691	2,933	- 21%
Oklahoma	563	597	+ 6%	4,764	4,412	- 7%
Tennessee	462	448	- 3%	4,050	2,962	- 27%
Texas	2,212	2,632	+ 19%	20,021	19,120	- 5%
MOUNTAIN	2,433	1,845	- 24%	22,721	13,879	- 39%
Arizona	768	481	- 37%	7,132	4,025	- 44%
Colorado	361	267	- 26%	3,464	2,091	- 40%
Idaho	233	191	- 18%	2,295	1,244	- 46%
Montana	199	148	- 26%	1,817	1,066	- 41%
Nevada	239	157	- 34%	2,393	1,234	- 48%
New Mexico	340	249	- 27%	2,903	1,834	- 37%
Utah	158	125	- 21%	1,253	834	- 33%
Wyoming	135	227	+ 68%	1,464	1,551	+ 6%
PACIFIC	3,022	2,381	- 21%	27,344	18,666	- 32%
California	1,431	1,144	- 20%	13,389	9,802	- 27%
Oregon	614	454	- 26%	5,220	3,303	- 37%
Washington	977	783	- 20%	8,735	5,561	- 36%

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
ALASKA	14	16	+ 14%	126	81	- 36%
HAWAII	0	0	--	0	0	--
CUMULATIVE BEGINNING INVENTORY	677	506	- 25%	7,307	7,045	- 4%
GOVT. & EXPORT	2	0	-100%	22	35	+ 59%
TOTAL SHIPMENTS	23,542	21,297	- 10%	214,543	163,623	- 24%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE PRODUCT MIX

	JAN - SEPT SHIPMENTS			JAN - SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	8,308	820	9,128	7,132	807	7,939
	91%	9%	100%	90%	10%	100%
Connecticut	216	6	222	0	0	0
Maine	648	6	654	*	*	*
Massachusetts	323	45	368	0	0	0
New Hampshire	514	25	539	*	*	*
New Jersey	423	104	527	0	0	0
New York	2,150	276	2,426	*	*	*
Pennsylvania	3,680	339	4,019	7,132	807	7,939
Rhode Island	31	12	43	0	0	0
Vermont	323	7	330	0	0	0
EAST NORTH CENTRAL	13,673	1,692	15,365	19,406	1,979	21,385
	89%	11%	100%	91%	9%	100%
Illinois	2,054	366	2,420	*	*	*
Indiana	2,964	324	3,288	14,636	1,634	16,270
Michigan	3,112	378	3,490	32	16	48
Ohio	4,080	563	4,643	1,991	199	2,190
Wisconsin	1,463	61	1,524	2,747	130	2,877

YEAR-TO-DATE PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	6,937	1,255	8,192	9,173	1,673	10,846
	85%	15%	100%	85%	15%	100%
Iowa	818	95	913	*	*	*
Kansas	1,366	253	1,619	4,949	415	5,374
Minnesota	1,046	157	1,203	1,344	287	1,631
Missouri	2,039	409	2,448	881	450	1,331
Nebraska	554	139	693	1,989	521	2,510
North Dakota	719	118	837	0	0	0
South Dakota	395	84	479	*	*	*
SOUTH ATLANTIC	28,804	15,681	44,485	29,527	16,338	45,865
	65%	35%	100%	64%	36%	100%
Delaware	721	79	800	0	0	0
Florida	8,820	10,405	19,225	5,615	9,283	14,898
Georgia	4,316	2,057	6,373	12,985	4,922	17,907
Maryland	722	89	811	*	*	*
North Carolina	6,430	1,353	7,783	9,530	1,927	11,457
South Carolina	3,227	1,023	4,250	*	*	*
Virginia	2,420	413	2,833	1,397	206	1,603
West Virginia	2,148	262	2,410	0	0	0
SOUTH CENTRAL	40,833	5,914	46,747	39,112	5,817	44,929
	87%	13%	100%	87%	13%	100%
Alabama	3,344	683	4,027	10,511	1,177	11,688
Arkansas	1,433	243	1,676	2,070	332	2,402
Kentucky	2,460	344	2,804	*	*	*
Louisiana	8,319	494	8,813	2,129	150	2,279
Mississippi	2,530	403	2,933	2,019	307	2,326
Oklahoma	3,959	453	4,412	698	75	773
Tennessee	2,493	469	2,962	3,002	778	3,780
Texas	16,295	2,825	19,120	18,683	2,998	21,681
MOUNTAIN	9,235	4,644	13,879	5,739	3,493	9,232
	67%	33%	100%	62%	38%	100%
Arizona	2,315	1,710	4,025	1,996	1,352	3,348
Colorado	1,629	462	2,091	1,282	514	1,796
Idaho	738	506	1,244	2,461	1,627	4,088
Montana	849	217	1,066	*	*	*
Nevada	472	762	1,234	0	0	0
New Mexico	1,467	367	1,834	0	0	0
Utah	511	323	834	*	*	*
Wyoming	1,254	297	1,551	0	0	0
PACIFIC	5,176	13,490	18,666	5,128	14,219	19,347
	28%	72%	100%	27%	73%	100%
California	1,732	8,070	9,802	2,022	9,221	11,243
Oregon	1,110	2,193	3,303	2,616	3,889	6,505
Washington	2,334	3,227	5,561	490	1,109	1,599

YEAR-TO-DATE
1980 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	67	14	81	*	*	*
HAWAII	0	0	0	0	0	0
SUB-TOTAL U.S.	113,033	43,510	156,543	115,217	44,326	159,543
	72%	28%	100%	72%	28%	100%
GOVT. & EXPORT	0	35	35			
CUMULATIVE BEGINNING INVENTORY	5,878	1,167	7,045			
OTHER (CANADA)						
STATES WITH *				3,604	448	4,052
TOTAL	118,911	44,712	163,623	118,821	44,774	163,595

NOTE: Final 1979 product mix for total U.S. was 30% and 70% for multi-section and single-section homes respectively.

CONGRESSIONAL INFO. SERVICE
SRI Acquisitions
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12/16/80 A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

October 1980

Manufacturers shipped 23,822 mobile homes to retail sales locations and permanent sites during October 1980. This was a 12% decline from the 27,205 homes shipped in October 1979.

On a cumulative basis, manufacturers shipped 187,445 homes during the ten-month period ended October 31, 1980, compared to 241,748 homes shipped during the same period a year ago for a 22% decrease.

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February	5.5%	5.3%	February	1,022	995
March	4.4%	5.1%	March	1,023	984
April	2.5%	5.2%	April	622	947
May	2.5%	4.8%	May	666	739
June	1.9%	4.0%	June	504	620
July	2.4%	3.4%	July	528	581
August	2.3%	2.5%	August	677	506
September	3.3%	3.1%	September	777	661
October	2.8%	2.0%	October	751	480
November	3.8%		November	749	
December	4.7%		December	689	

MOBILE HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
NORTHEAST	1,375	1,173	- 15%	13,753	9,112	- 34%
Connecticut	0	0	--	0	0	--
Maine	78	0	-100%	742	0	-100%
Massachusetts	0	0	--	0	0	--
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	--	0	0	--
New York	110	0	-100%	1,159	0	-100%
Pennsylvania	1,187	1,173	- 1%	11,852	9,112	- 23%
Rhode Island	0	0	--	0	0	--
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	3,763	3,015	- 25%	36,210	24,400	- 33%
Illinois	*	*	*	*	*	*
Indiana	2,817	2,356	- 16%	25,960	18,626	- 28%
Michigan	108	0	-100%	1,191	48	- 62%
Ohio	389	313	- 20%	3,550	2,503	- 29%
Wisconsin	449	346	- 23%	5,509	3,223	- 41%
WEST NORTH CENTRAL	1,891	1,755	- 7%	17,192	12,601	- 27%
Iowa	*	*	*	*	*	*
Kansas	918	914	--	8,782	6,288	- 28%
Minnesota	306	255	- 17%	2,962	1,886	- 36%
Missouri	242	194	- 20%	2,033	1,525	- 25%
Nebraska	425	392	- 8%	3,415	2,902	- 15%
North Dakota	0	0	--	0	0	--
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	7,368	6,570	- 11%	61,686	52,435	- 15%
Delaware	0	0	--	0	0	--
Florida	2,485	2,163	- 13%	19,926	17,061	- 14%
Georgia	2,641	2,445	- 7%	21,721	20,352	- 6%
Maryland	*	*	*	*	*	*
North Carolina	1,947	1,720	- 12%	16,865	13,177	- 22%
South Carolina	0	0	--	456	0	-100%
Virginia	295	242	- 18%	2,718	1,845	- 32%
West Virginia	0	0	--	0	0	--
SOUTH CENTRAL	7,032	6,808	- 3%	59,801	51,737	- 13%
Alabama	1,941	1,771	- 9%	15,614	13,459	- 14%
Arkansas	376	347	- 8%	3,028	2,749	- 9%
Kentucky	*	*	*	*	*	*
Louisiana	374	343	- 8%	3,056	2,622	- 14%
Mississippi	490	368	- 25%	4,231	2,694	- 36%
Oklahoma	82	124	+ 51%	863	897	+ 4%
Tennessee	632	602	- 5%	6,009	4,382	- 27%
Texas	3,137	3,253	+ 4%	27,000	24,934	- 8%

MOBILE HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
MOUNTAIN	1,725	1,284	- 26%	15,877	10,516	- 34%
Arizona	630	517	- 18%	6,059	3,865	- 36%
Colorado	280	231	- 18%	2,493	2,027	- 19%
Idaho	815	536	- 34%	7,325	4,624	- 37%
Montana	*	*	*	*	*	*
Nevada	0	0	--	0	0	--
New Mexico	0	0	--	0	0	--
Utah	*	*	*	*	*	*
Wyoming	0	0	--	0	0	--
PACIFIC	3,536	2,460	- 30%	32,817	21,807	- 34%
California	1,954	1,309	- 33%	18,592	12,552	- 32%
Oregon	1,310	856	- 35%	11,612	7,361	- 37%
Washington	272	295	+ 8%	2,613	1,894	- 28%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	--	0	0	--
OTHER (CANADA)	0	0	--	24	0	-100%
STATES WITH *	489	576	+ 18%	4,270	4,628	+ 8%
TOTAL PRODUCTION	27,179	23,641	- 13%	241,630	187,236	- 23%

* These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
NORTHEAST	1,464	1,358	- 7%	14,248	10,486	- 26%
Connecticut	31	43	+ 39%	296	265	- 10%
Maine	95	91	- 4%	1,165	745	- 36%
Massachusetts	68	71	+ 4%	548	439	- 20%
New Hampshire	79	79	--	779	618	- 21%
New Jersey	88	91	+ 3%	766	618	- 19%
New York	453	330	- 27%	3,560	2,756	- 23%
Pennsylvania	608	603	- 1%	6,613	4,622	- 30%
Rhode Island	5	9	+ 80%	74	52	- 30%
Vermont	37	41	+ 11	447	371	- 17%

MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,869	2,209	- 23%	26,535	17,574	- 34%
Illinois	431	365	- 15%	4,002	2,785	- 30%
Indiana	606	545	- 10%	5,213	3,833	- 26%
Michigan	731	499	- 32%	7,344	3,989	- 46%
Ohio	883	606	- 31%	7,277	5,249	- 28%
Wisconsin	218	194	- 11%	2,699	1,718	- 36%
WEST NORTH CENTRAL	1,488	1,228	- 17%	14,248	9,420	- 34%
Iowa	165	148	- 10%	1,724	1,061	- 38%
Kansas	277	238	- 14%	2,587	1,857	- 28%
Minnesota	226	134	- 41%	2,849	1,337	- 53%
Missouri	417	413	- 1%	3,865	2,861	- 26%
Nebraska	145	96	- 34%	1,253	789	- 37%
North Dakota	165	123	- 25%	1,157	960	- 17%
South Dakota	93	76	- 18%	813	555	- 32%
SOUTH ATLANTIC	7,295	6,603	- 9%	61,029	51,088	- 16%
Delaware	74	101	+ 36%	1,149	901	- 22%
Florida	3,236	2,884	- 11%	24,321	22,109	- 9%
Georgia	875	898	+ 3%	8,707	7,271	- 16%
Maryland	106	127	+ 20%	978	938	- 4%
North Carolina	1,358	1,237	- 9%	11,335	9,020	- 20%
South Carolina	828	592	- 29%	6,552	4,842	- 26%
Virginia	489	452	- 8%	4,232	3,285	- 22%
West Virginia	329	312	- 5%	3,755	2,722	- 28%
SOUTH CENTRAL	7,152	7,316	+ 2%	61,231	54,063	- 12%
Alabama	778	507	- 35%	7,035	4,534	- 36%
Arkansas	303	335	+ 11%	2,318	2,011	- 13%
Kentucky	572	412	- 28%	5,245	3,216	- 39%
Louisiana	1,161	1,324	+ 14%	9,769	10,137	+ 4%
Mississippi	579	390	- 33%	4,270	3,323	- 22%
Oklahoma	598	730	+ 22%	5,362	5,142	- 4%
Tennessee	521	496	- 5%	4,571	3,458	- 24%
Texas	2,640	3,122	+ 18%	22,661	22,242	- 2%
MOUNTAIN	2,746	2,080	- 24%	25,467	15,959	- 37%
Arizona	819	580	- 29%	7,951	4,605	- 42%
Colorado	459	315	- 31%	3,923	2,406	- 39%
Idaho	282	162	- 43%	2,577	1,406	- 45%
Montana	195	147	- 25%	2,012	1,213	- 40%
Nevada	245	192	- 22%	2,638	1,426	- 46%
New Mexico	405	305	- 25%	3,308	2,139	- 35%
Utah	151	143	- 5%	1,404	977	- 30%
Wyoming	190	236	+ 24%	1,654	1,787	+ 8%
PACIFIC	3,399	2,350	- 31%	30,743	21,016	- 32%
California	1,635	1,116	- 32%	15,024	10,918	- 27%
Oregon	734	383	- 48%	5,954	3,686	- 38%
Washington	1,030	851	- 17%	9,765	6,412	- 34%

MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
ALASKA	15	17	+ 13%	141	98	- 30%
HAWAII	0	0	--	0	0	--
CUMULATIVE BEGINNING INVENTORY	777	661	- 15%	8,084	7,706	- 5%
GOVT. & EXPORT	0	0	--	22	35	+ 59%
TOTAL SHIPMENTS	27,205	23,822	- 12%	241,748	187,445	- 22%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE PRODUCT MIX

	JAN - OCT SHIPMENTS			JAN - OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	9,520	966	10,486	8,161	951	9,112
	91%	9%	100%	90%	10%	100%
Connecticut	256	9	265	0	0	0
Maine	738	7	745	*	*	*
Massachusetts	386	53	439	0	0	0
New Hampshire	587	31	618	*	*	*
New Jersey	487	131	618	0	0	0
New York	2,446	310	2,756	*	*	*
Pennsylvania	4,217	405	4,622	8,161	951	9,112
Rhode Island	39	13	52	0	0	0
Vermont	364	7	371	0	0	0
EAST NORTH CENTRAL	15,621	1,953	17,574	22,124	2,276	24,400
	89%	11%	100%	91%	9%	100%
Illinois	2,369	416	2,785	*	*	*
Indiana	3,454	379	3,833	16,740	1,886	18,626
Michigan	3,547	442	3,989	32	16	48
Ohio	4,603	646	5,249	2,275	228	2,503
Wisconsin	1,648	70	1,718	3,077	146	3,223

YEAR-TO-DATE PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	7,974	1,446	9,420	10,668	1,933	12,601
	85%	15%	100%	85%	15%	100%
Iowa	946	115	1,061	*	*	*
Kansas	1,565	292	1,857	5,808	480	6,288
Minnesota	1,154	183	1,337	1,543	343	1,886
Missouri	2,398	463	2,861	1,011	514	1,525
Nebraska	629	160	789	2,306	596	2,902
North Dakota	826	134	960	0	0	0
South Dakota	456	99	555	*	*	*
SOUTH ATLANTIC	32,969	18,119	51,088	33,610	18,825	52,435
	65%	35%	100%	64%	36%	100%
Delaware	806	95	901	0	0	0
Florida	10,076	12,033	22,109	6,362	10,699	17,061
Georgia	4,938	2,333	7,271	14,708	5,644	20,352
Maryland	837	101	938	*	*	*
North Carolina	7,435	1,585	9,020	10,935	2,242	13,177
South Carolina	3,657	1,185	4,842	*	*	*
Virginia	2,793	492	3,285	1,605	240	1,845
West Virginia	2,427	295	2,722	0	0	0
SOUTH CENTRAL	47,324	6,739	54,063	45,112	6,625	51,737
	88%	12%	100%	87%	13%	100%
Alabama	3,773	761	4,534	12,115	1,344	13,459
Arkansas	1,719	292	2,011	2,367	382	2,749
Kentucky	2,835	381	3,216	*	*	*
Louisiana	9,558	579	10,137	2,446	176	2,622
Mississippi	2,880	443	3,323	2,351	343	2,694
Oklahoma	4,606	536	5,142	811	86	897
Tennessee	2,921	537	3,458	3,509	873	4,382
Texas	19,032	3,210	22,242	21,513	3,421	24,934
MOUNTAIN	10,590	5,369	15,959	6,509	4,007	10,516
	66%	34%	100%	62%	38%	100%
Arizona	2,640	1,965	4,605	2,293	1,572	3,865
Colorado	1,863	543	2,406	1,429	598	2,027
Idaho	825	581	1,406	2,787	1,837	4,624
Montana	970	243	1,213	*	*	*
Nevada	558	868	1,426	0	0	0
New Mexico	1,689	450	2,139	0	0	0
Utah	608	369	977	*	*	*
Wyoming	1,437	350	1,787	0	0	0
PACIFIC	5,772	15,244	21,016	5,722	16,085	21,807
	27%	73%	100%	26%	74%	100%
California	1,863	9,055	10,918	2,191	10,361	12,552
Oregon	1,253	2,433	3,686	2,942	4,419	7,361
Washington	2,656	3,756	6,412	589	1,305	1,894

YEAR-TO-DATE
1980 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	82	16	98	*	*	*
HAWAII	0	0	0	0	0	0
SUB-TOTAL U.S.	129,852 72%	49,852 28%	179,704 100%	131,906 72%	50,702 28%	182,608 100%
GOVT. & EXPORT	0	35	35			
CUMULATIVE BEGINNING INVENTORY	6,384	1,322	7,706			
OTHER (CANADA)						
STATES WITH *				4,118	510	4,628
TOTAL	136,236	51,209	187,445	136,024	51,212	187,236

NOTE: Final 1979 product mix for total U.S. was 30% and 70% for multi-section and single-section homes respectively.

Manufacturing REPORT
mhi Manufactured Housing Institute

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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

November 1980

Manufacturers shipped 17,792 mobile homes to retail sales locations and permanent sites during November 1980. This was a 10% decline from the 19,759 homes shipped in November 1979.

On a cumulative basis, manufacturers shipped 205,237 homes during the eleven-month period ended November 30, 1980, compared to 261,507 homes shipped during the same period a year ago for a 22% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1979	1980	PERCENTAGE CHANGE		1979	1980	PERCENTAGE CHANGE
January	19,058	18,111	- 5%	January	19,058	18,111	- 5%
February	18,623	18,846	+ 1%	Jan-Feb	37,681	36,957	- 2%
March	23,441	19,211	-18%	Jan-Mar	61,122	56,168	- 8%
April	24,630	18,178	-26%	Jan-April	85,752	74,346	-13%
May	27,603	15,445	-44%	Jan-May	113,355	89,791	-21%
June	26,146	15,382	-41%	Jan-June	139,501	105,173	-25%
July	22,361	16,964	-24%	Jan-July	161,862	122,137	-25%
August	28,947	20,006	-31%	Jan-Aug	190,809	142,143	-26%
September	23,642	21,452	- 9%	Jan-Sept	214,451	163,595	-24%
October	27,179	23,641	-13%	Jan-Oct	241,630	187,236	-23%
November	19,757	17,806	-10%	Jan-Nov	261,387	205,042	-22%
December	14,554			Jan-Dec	275,941		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1979	1980	PERCENTAGE CHANGE		1979	1980	PERCENTAGE CHANGE
January	18,531	17,816	- 4%	January	18,531	17,816	- 4%
February	18,997	18,835	- 1%	Jan-Feb	37,528	36,651	- 2%
March	23,440	19,222	-18%	Jan-Mar	60,968	55,873	- 8%
April	25,031	18,215	-27%	Jan-April	85,999	74,088	-14%
May	27,559	15,653	-43%	Jan-May	113,558	89,741	-21%
June	26,308	15,501	-41%	Jan-June	139,866	105,242	-25%
July	22,337	17,003	-24%	Jan-July	162,203	122,245	-25%
August	28,798	20,081	-30%	Jan-Aug	191,001	142,326	-25%
September	23,542	21,297	-10%	Jan-Sept	214,543	163,623	-24%
October	27,205	23,822	-12%	Jan-Oct	241,748	187,445	-22%
November	19,759	17,792	-10%	Jan-Nov	261,507	205,237	-22%
December	14,614			Jan-Dec	276,121		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY		
	1979	1980		1979	1980
January	7.3%	5.4%	January	1,396	984
February	5.5%	5.3%	February	1,022	995
March	4.4%	5.1%	March	1,023	984
April	2.5%	5.2%	April	622	947
May	2.5%	4.8%	May	666	739
June	1.9%	4.0%	June	504	620
July	2.4%	3.4%	July	528	581
August	2.3%	2.5%	August	677	506
September	3.3%	3.1%	September	777	661
October	2.8%	2.0%	October	751	480
November	3.8%	2.7%	November	749	494
December	4.7%		December	689	

MOBILE HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
NORTHEAST	615	773	+ 26%	14,368	9,885	- 31%
Connecticut	0	0	--	0	0	--
Maine	0	0	--	742	0	-100%
Massachusetts	0	0	--	0	0	--
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	--	0	0	--
New York	0	0	--	1,159	0	-100%
Pennsylvania	615	773	+ 26%	12,467	9,885	- 21%
Rhode Island	0	0	--	0	0	--
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	1,970	1,804	- 8%	38,180	26,204	- 31%
Illinois	*	*	*	*	*	*
Indiana	1,537	1,391	- 9%	27,497	20,017	- 27%
Michigan	50	0	-100%	1,241	48	- 96%
Ohio	172	183	+ 6%	3,722	2,686	- 28%
Wisconsin	211	230	+ 9%	5,720	3,453	- 40%
WEST NORTH CENTRAL	1,274	1,295	+ 2%	18,466	13,896	- 25%
Iowa	*	*	*	*	*	*
Kansas	645	645	--	9,427	6,933	- 26%
Minnesota	166	172	+ 4%	3,128	2,058	- 34%
Missouri	172	155	- 10%	2,205	1,680	- 24%
Nebraska	291	323	+ 11%	3,706	3,225	- 13%
North Dakota	0	0	--	0	0	--
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,160	5,342	- 13%	67,846	57,777	- 15%
Delaware	0	0	--	0	0	--
Florida	2,224	1,742	- 22%	22,150	18,803	- 15%
Georgia	2,263	2,041	- 10%	23,984	22,393	- 7%
Maryland	*	*	*	*	*	*
North Carolina	1,521	1,372	- 10%	18,386	14,549	- 21%
South Carolina	0	0	--	456	0	-100%
Virginia	152	187	+ 23%	2,870	2,032	- 29%
West Virginia	0	0	--	0	0	--
SOUTH CENTRAL	5,364	5,222	- 3%	65,165	56,959	- 13%
Alabama	1,439	1,284	- 11%	17,053	14,743	- 14%
Arkansas	258	227	- 12%	3,286	2,976	- 9%
Kentucky	*	*	*	*	*	*
Louisiana	289	258	- 11%	3,345	2,880	- 14%
Mississippi	328	308	- 6%	4,559	3,002	- 34%
Oklahoma	92	88	- 4%	955	985	+ 3%
Tennessee	484	487	+ 1%	6,493	4,869	- 25%
Texas	2,474	2,570	+ 4%	29,474	27,504	- 7%

MOBILE HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
MOUNTAIN	1,249	1,008	- 19%	17,126	11,524	- 33%
Arizona	568	426	- 25%	6,627	4,291	- 35%
Colorado	212	193	- 9%	2,705	2,220	- 18%
Idaho	469	389	- 17%	7,794	5,013	- 36%
Montana	*	*	*	*	*	*
Nevada	0	0	--	0	0	--
New Mexico	0	0	--	0	0	--
Utah	*	*	*	*	*	*
Wyoming	0	0	--	0	0	--
PACIFIC	2,667	1,947	- 27%	35,484	23,754	- 33%
California	1,631	1,076	- 34%	20,223	13,628	- 33%
Oregon	876	644	- 26%	12,488	8,005	- 36%
Washington	160	227	+ 42%	2,773	2,121	- 24%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	--	0	0	-
OTHER (CANADA)	0	3	+100%	24	3	- 88%
STATES WITH *	458	412	- 10%	4,728	5,040	+ 7%
TOTAL PRODUCTION	19,757	17,806	- 10%	261,387	205,042	- 22%

* These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

MOBILE HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
NORTHEAST	692	860	+ 24%	14,940	11,346	- 24%
Connecticut	18	27	+ 50%	314	292	- 7%
Maine	59	60	+ 2%	1,224	805	- 34%
Massachusetts	52	47	- 10%	600	486	- 19%
New Hampshire	38	66	+ 74%	817	684	- 16%
New Jersey	51	46	- 10%	817	664	- 19%
New York	164	221	+ 35%	3,724	2,977	- 20%
Pennsylvania	286	364	+ 27%	6,899	4,986	- 28%
Rhode Island	1	6	+500%	75	58	- 23%
Vermont	23	23	--	470	394	- 16%

MOBILE HOME SHIPMENTS

				YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,522	1,358	- 11%	28,057	18,932	- 33%
Illinois	232	201	- 13%	4,234	2,986	- 29%
Indiana	349	318	- 9%	5,562	4,151	- 25%
Michigan	387	267	- 31%	7,731	4,256	- 45%
Ohio	469	437	- 7%	7,746	5,686	- 27%
Wisconsin	85	135	+ 59%	2,784	1,853	- 33%
WEST NORTH CENTRAL	905	861	- 5%	15,153	10,281	- 32%
Iowa	103	91	- 12%	1,827	1,152	- 37%
Kansas	187	209	+ 12%	2,774	2,066	- 26%
Minnesota	137	97	- 29%	2,986	1,434	- 52%
Missouri	258	215	- 17%	4,123	3,076	- 25%
Nebraska	77	79	+ 3%	1,330	868	- 35%
North Dakota	101	116	+ 15%	1,258	1,076	- 14%
South Dakota	42	54	+ 29%	855	609	- 29%
SOUTH ATLANTIC	5,811	5,231	- 10%	66,840	56,319	- 16%
Delaware	60	78	+ 30%	1,209	979	- 19%
Florida	2,705	2,327	- 14%	27,026	24,436	- 10%
Georgia	1,045	719	- 31%	9,752	7,990	- 18%
Maryland	57	113	+ 98%	1,035	1,051	+ 2%
North Carolina	917	1,017	+ 11%	12,252	10,037	- 18%
South Carolina	519	468	- 10%	7,071	5,310	- 25%
Virginia	326	338	+ 4%	4,558	3,623	- 21%
West Virginia	182	171	- 6%	3,937	2,893	- 27%
SOUTH CENTRAL	5,543	5,532	--	66,774	59,595	- 11%
Alabama	966	413	- 57%	8,001	4,947	- 38%
Arkansas	219	238	+ 9%	2,537	2,249	- 11%
Kentucky	395	275	- 30%	5,640	3,491	- 38%
Louisiana	891	1,099	+ 23%	10,660	11,236	+ 5%
Mississippi	306	255	- 17%	4,576	3,578	- 22%
Oklahoma	434	541	+ 25%	5,796	5,683	- 2%
Tennessee	334	295	- 12%	4,905	3,753	- 23%
Texas	1,998	2,416	+ 21%	24,659	24,658	--
MOUNTAIN	2,079	1,565	- 25%	27,546	17,524	- 36%
Arizona	740	476	- 36%	8,691	5,081	- 42%
Colorado	377	219	- 42%	4,300	2,625	- 39%
Idaho	148	95	- 36%	2,725	1,501	- 45%
Montana	133	115	- 14%	2,145	1,328	- 38%
Nevada	197	144	- 27%	2,835	1,570	- 45%
New Mexico	277	252	- 9%	3,585	2,391	- 33%
Utah	73	93	+ 27%	1,477	1,070	- 28%
Wyoming	134	171	+ 28%	1,788	1,958	+ 10%
PACIFIC	2,444	1,892	- 23%	33,187	22,908	- 31%
California	1,336	941	- 30%	16,360	11,859	- 28%
Oregon	494	342	- 31%	6,448	4,028	- 38%
Washington	614	609	- 1%	10,379	7,021	- 32%

BEST AVAILABLE COPY

MOBILE HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
ALASKA	1	13	+1200%	142	111	- 22%
HAWAII	0	0	--	0	0	--
CUMULATIVE BEGINNING INVENTORY	751	480	- 36%	8,835	8,186	- 7%
GOVT. & EXPORT	11	0	-100%	33	35	+ 6%
TOTAL SHIPMENTS	19,759	17,792	- 10%	261,507	205,237	- 22%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE PRODUCT MIX

	JAN - NOV SHIPMENTS			JAN - NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	10,272	1,074	11,346	8,832	1,053	9,885
	91%	9%	100%	89%	11%	100%
Connecticut	281	11	292	0	0	0
Maine	796	9	805	*	*	*
Massachusetts	423	63	486	0	0	0
New Hampshire	648	36	684	*	*	*
New Jersey	522	142	664	0	0	0
New York	2,639	338	2,977	*	*	*
Pennsylvania	4,534	452	4,986	8,832	1,053	9,885
Rhode Island	44	14	58	0	0	0
Vermont	385	9	394	0	0	0
EAST NORTH CENTRAL	16,787	2,145	18,932	23,712	2,492	26,204
	89%	11%	100%	90%	10%	100%
Illinois	2,532	454	2,986	*	*	*
Indiana	3,740	411	4,151	17,541	2,076	20,017
Michigan	3,779	477	4,256	32	16	48
Ohio	4,957	729	5,686	2,442	244	2,686
Wisconsin	1,779	74	1,853	3,297	156	3,453

YEAR-TO-DATE
PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	8,667	1,614	10,281	11,745	2,151	13,896
	84%	16%	100%	85%	15%	100%
Iowa	1,019	133	1,152	*	*	*
Kansas	1,739	327	2,066	6,405	528	6,933
Minnesota	1,236	198	1,434	1,670	388	2,058
Missouri	2,571	505	3,076	1,114	566	1,680
Nebraska	687	181	868	2,556	669	3,225
North Dakota	918	158	1,076	0	0	0
South Dakota	497	112	609	*	*	*
SOUTH ATLANTIC	36,226	20,093	56,319	36,917	20,860	57,777
	64%	36%	100%	64%	36%	100%
Delaware	871	108	979	0	0	0
Florida	11,074	13,362	24,436	6,944	11,859	18,803
Georgia	5,399	2,591	7,990	16,120	6,273	22,393
Maryland	928	123	1,051	*	*	*
North Carolina	8,276	1,761	10,037	12,089	2,460	14,549
South Carolina	4,007	1,303	5,310	*	*	*
Virginia	3,090	533	3,623	1,764	268	2,032
West Virginia	2,581	312	2,893	0	0	0
SOUTH CENTRAL	52,193	7,402	59,595	49,679	7,280	56,959
	88%	12%	100%	87%	13%	100%
Alabama	4,119	828	4,947	13,287	1,456	14,743
Arkansas	1,921	328	2,249	2,561	415	2,976
Kentucky	3,074	417	3,491	*	*	*
Louisiana	10,607	629	11,236	2,683	197	2,880
Mississippi	3,105	473	3,578	2,638	364	3,002
Oklahoma	5,088	595	5,683	893	92	985
Tennessee	3,176	577	3,753	3,916	953	4,869
Texas	21,103	3,555	24,658	23,701	3,803	27,504
MOUNTAIN	11,579	5,945	17,524	7,080	4,444	11,524
	66%	34%	100%	61%	39%	100%
Arizona	2,910	2,171	5,081	2,529	1,762	4,291
Colorado	2,025	600	2,625	1,545	675	2,220
Idaho	872	629	1,501	3,006	2,007	5,013
Montana	1,065	263	1,328	*	*	*
Nevada	618	952	1,570	0	0	0
New Mexico	1,874	517	2,391	0	0	0
Utah	653	417	1,070	*	*	*
Wyoming	1,562	396	1,958	0	0	0
PACIFIC	6,280	16,628	22,908	6,220	17,534	23,754
	27%	73%	100%	26%	74%	100%
California	1,985	9,874	11,859	2,346	11,282	13,628
Oregon	1,383	2,645	4,028	3,201	4,804	8,005
Washington	2,912	4,109	7,021	673	1,448	2,121

YEAR-TO-DATE
1980 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	93	18	111	*	*	*
HAWAII	0	0	0	0	0	0
SUB-TOTAL U.S.	142,097	54,919	197,016	144,185	55,814	199,999
GOVT. & EXPORT	0	35	35			
CUMULATIVE BEGIN-NING INVENTORY	6,768	1,418	8,186			
OTHER (CANADA)				3	0	3
STATES WITH *				4,479	561	5,040
TOTAL	148,865	56,372	205,237	148,667	56,375	205,042

NOTE: Final 1979 product mix for total U.S. was 30% and 70% for multi-section and single-section homes respectively.

Manufacturing REPORT
mhi Manufactured Housing Institute

Ms. Jeanne Long
CONGRESSIONAL INFO. SERVICE
4520 East West Highway
Washington, DC 20014

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

December 1980

Manufacturers shipped 15,854 mobile homes to retail sales locations and permanent sites during December 1980. This was an 8% increase from the 14,614 homes shipped in December 1979.

On a cumulative basis, manufacturers shipped 221,091 homes during the twelve-month period ended December 31, 1980, compared to 276,121 homes shipped during the same period a year ago for a 20% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1979	1980	PERCENTAGE CHANGE		1979	1980	PERCENTAGE CHANGE
January	19,058	18,111	- 5%	January	19,058	18,111	- 5%
February	18,623	18,846	+ 1%	Jan-Feb	37,681	36,957	- 2%
March	23,441	19,211	-18%	Jan-Mar	61,122	56,168	- 8%
April	24,630	18,178	-26%	Jan-April	85,752	74,346	-13%
May	27,603	15,445	-44%	Jan-May	113,355	89,791	-21%
June	26,146	15,382	-41%	Jan-June	139,501	105,173	-25%
July	22,361	16,964	-24%	Jan-July	161,862	122,137	-25%
August	28,947	20,006	-31%	Jan-Aug	190,809	142,143	-26%
September	23,642	21,452	- 9%	Jan-Sept	214,451	163,595	-24%
October	27,179	23,641	-13%	Jan-Oct	241,630	187,236	-23%
November	19,757	17,806	-10%	Jan-Nov	261,387	205,042	-22%
December	14,554	15,967	+10%	Jan-Dec	275,941	221,009	-20%

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1979	1980	PERCENTAGE CHANGE		1979	1980	PERCENTAGE CHANGE
January	18,531	17,816	- 4%	January	18,531	17,816	- 4%
February	18,997	18,835	- 1%	Jan-Feb	37,528	36,651	- 2%
March	23,440	19,222	-18%	Jan-Mar	60,968	55,873	- 8%
April	25,031	18,215	-27%	Jan-April	85,999	74,088	-14%
May	27,559	15,653	-43%	Jan-May	113,558	89,741	-21%
June	26,308	15,501	-41%	Jan-June	139,866	105,242	-25%
July	22,337	17,003	-24%	Jan-July	162,203	122,245	-25%
August	28,798	20,081	-30%	Jan-Aug	191,001	142,326	-25%
September	23,542	21,297	-10%	Jan-Sept	214,543	163,623	-24%
October	27,205	23,822	-12%	Jan-Oct	241,748	187,445	-22%
November	19,759	17,792	-10%	Jan-Nov	261,507	205,237	-22%
December	14,614	15,854	+ 8%	Jan-Dec	276,121	221,091	-20%

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1979	1980		1979	1980
January	7.3%	5.4%	January	1,396	984
February	5.5%	5.3%	February	1,022	995
March	4.4%	5.1%	March	1,023	984
April	2.5%	5.2%	April	622	947
May	2.5%	4.8%	May	666	739
June	1.9%	4.0%	June	504	620
July	2.4%	3.4%	July	528	581
August	2.3%	2.5%	August	677	506
September	3.3%	3.1%	September	777	661
October	2.8%	2.0%	October	751	480
November	3.8%	2.7%	November	749	494
December	4.7%	3.8%	December	689	607

MOBILE HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
NORTHEAST	492	473	- 4%	14,860	10,358	- 30%
Connecticut	0	0	--	0	0	--
Maine	0	0	--	742	0	-100%
Massachusetts	0	0	--	0	0	--
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	--	0	0	--
New York	0	0	--	1,159	0	-100%
Pennsylvania	492	473	- 4%	12,959	10,358	- 20%
Rhode Island	0	0	--	0	0	--
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	1,465	1,605	+ 10%	39,645	27,809	- 30%
Illinois	*	*	*	*	*	*
Indiana	1,103	1,208	+ 10%	28,600	21,225	- 26%
Michigan	38	0	-100%	1,279	48	- 96%
Ohio	137	111	- 19%	3,859	2,797	- 28%
Wisconsin	187	286	+ 53%	5,907	3,739	- 37%
WEST NORTH CENTRAL	911	1,170	+ 28%	19,377	15,066	- 22%
Iowa	*	*	*	*	*	*
Kansas	448	586	+ 31%	9,875	7,519	- 24%
Minnesota	119	131	+ 10%	3,247	2,189	- 33%
Missouri	105	152	+ 45%	2,310	1,832	- 21%
Nebraska	239	301	+ 26%	3,945	3,526	- 11%
North Dakota	0	0	--	0	0	--
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	4,572	5,169	+ 13%	72,418	62,946	- 13%
Delaware	0	0	--	0	0	--
Florida	1,903	1,901	--	24,053	20,704	- 14%
Georgia	1,585	1,947	+ 23%	25,569	24,340	- 5%
Maryland	*	*	*	*	*	*
North Carolina	996	1,182	+ 19%	19,382	15,731	- 19%
South Carolina	0	0	--	456	0	-100%
Virginia	88	139	+ 58%	2,958	2,171	- 27%
West Virginia	0	0	--	0	0	--
SOUTH CENTRAL	3,759	4,642	+ 23%	68,924	61,601	- 11%
Alabama	930	1,112	+ 20%	17,983	15,855	- 12%
Arkansas	196	193	2%	3,482	3,169	- 9%
Kentucky	*	*	*	*	*	*
Louisiana	189	208	+ 10%	3,534	3,088	- 13%
Mississippi	237	242	+ 2%	4,796	3,244	- 32%
Oklahoma	71	75	+ 6%	1,026	1,060	+ 3%
Tennessee	288	463	+ 61%	6,781	5,332	- 21%
Texas	1,848	2,349	+ 27%	31,322	29,853	- 5%

MOBILE HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
MOUNTAIN	975	928	- 5%	18,101	12,452	- 31%
Arizona	427	458	+ 7%	7,054	4,749	- 32%
Colorado	159	159	--	2,864	2,379	- 17%
Idaho	367	311	- 15%	8,161	5,324	- 35%
Montana	22	0	-100%	22	0	-100%
Nevada	0	0	--	0	0	--
New Mexico	0	0	--	0	0	--
Utah	*	*	*	*	*	*
Wyoming	0	0	--	0	0	--
PACIFIC	2,118	1,645	- 22%	37,602	25,399	- 32%
California	1,364	959	- 30%	21,587	14,587	- 32%
Oregon	652	516	- 21%	13,140	8,521	- 35%
Washington	102	170	+ 67%	2,875	2,291	- 20%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	--	0	0	--
OTHER (CANADA)	0	0	--	24	3	- 88%
STATES WITH *	262	335	- 28%	4,990	5,375	+ 8%
TOTAL PRODUCTION	14,554	15,967	+ 10%	275,941	221,009	- 20%

* These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

MOBILE HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
NORTHEAST	509	542	+ 6%	15,449	11,888	- 23%
Connecticut	20	21	+ 5%	334	313	- 6%
Maine	34	43	+ 26%	1,258	848	- 33%
Massachusetts	25	29	+ 16%	625	515	- 18%
New Hampshire	22	34	+ 55%	839	718	- 14%
New Jersey	29	39	+ 34%	846	703	- 17%
New York	113	146	+ 29%	3,837	3,123	- 19%
Pennsylvania	248	208	- 16%	7,147	5,194	- 27%
Rhode Island	6	3	- 50%	81	61	- 25%
Vermont	12	19	+ 58%	482	413	- 14%

MOBILE HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,017	1,023	+ 1%	29,074	19,955	- 31%
Illinois	182	157	- 14%	4,416	3,143	- 29%
Indiana	237	257	+ 8%	5,799	4,408	- 24%
Michigan	221	206	- 7%	7,952	4,462	- 44%
Ohio	309	289	- 6%	8,055	5,975	- 26%
Wisconsin	68	114	+ 68%	2,852	1,967	- 31%
WEST NORTH CENTRAL	629	773	+ 23%	15,782	11,054	- 30%
Iowa	104	110	+ 6%	1,931	1,262	- 35%
Kansas	144	184	+ 28%	2,918	2,250	- 23%
Minnesota	66	94	+ 42%	3,052	1,528	- 50%
Missouri	161	172	+ 7%	4,284	3,248	- 24%
Nebraska	60	67	+ 12%	1,390	935	- 33%
North Dakota	68	93	+ 37%	1,326	1,169	- 12%
South Dakota	26	53	--	881	662	- 25%
SOUTH ATLANTIC	4,514	5,061	+ 12%	71,354	61,380	- 14%
Delaware	69	56	- 19%	1,278	1,035	- 19%
Florida	2,478	2,557	+ 3%	29,504	26,993	- 9%
Georgia	488	639	+ 31%	10,240	8,629	- 16%
Maryland	45	67	+ 49%	1,080	1,118	+ 4%
North Carolina	648	830	+ 28%	12,900	10,867	- 16%
South Carolina	454	479	+ 6%	7,525	5,789	- 23%
Virginia	198	276	+ 39%	4,756	3,899	- 18%
West Virginia	134	157	+ 17%	4,071	3,050	- 25%
SOUTH CENTRAL	3,683	4,989	+ 35%	70,457	64,584	- 8%
Alabama	388	290	- 25%	8,389	5,237	- 38%
Arkansas	117	175	+ 50%	2,654	2,424	- 9%
Kentucky	210	234	+ 11%	5,850	3,725	- 36%
Louisiana	777	1,082	+ 39%	11,437	12,318	+ 8%
Mississippi	230	211	- 8%	4,806	3,789	- 21%
Oklahoma	299	537	+ 80%	6,095	6,220	+ 2%
Tennessee	216	308	+ 43%	5,121	4,061	- 21%
Texas	1,446	2,152	+ 49%	26,105	26,810	+ 3%
MOUNTAIN	1,531	1,472	- 4%	29,077	18,996	- 35%
Arizona	585	535	- 9%	9,276	5,616	- 39%
Colorado	247	189	- 23%	4,547	2,814	- 38%
Idaho	103	84	- 18%	2,828	1,585	- 44%
Montana	77	100	+ 30%	2,222	1,428	- 36%
Nevada	150	153	+ 2%	2,985	1,723	- 42%
New Mexico	179	215	+ 20%	3,764	2,606	- 31%
Utah	81	66	- 19%	1,558	1,136	- 27%
Wyoming	109	130	+ 19%	1,897	2,088	+ 10%
PACIFIC	1,972	1,497	- 24%	35,159	24,405	- 31%
California	1,141	779	- 32%	17,501	12,638	- 28%
Oregon	396	234	- 41%	6,844	4,262	- 28%
Washington	435	484	+ 11%	10,814	7,505	- 31%

MOBILE HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
ALASKA	0	3	+100%	142	114	- 20%
HAWAII	0	0	--	0	0	--
CUMULATIVE BEGINNING INVENTORY	749	494	- 34%	9,584	8,680	- 9%
GOVT. & EXPORT	10	0	-100%	43	35	- 19%
TOTAL SHIPMENTS	14,614	15,854	+ 8%	276,121	221,091	- 20%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE PRODUCT MIX

	JAN - DEC SHIPMENTS			JAN DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	10,754	1,134	11,888	9,245	1,113	10,358
	90%	10%	100%	89%	11%	100%
Connecticut	300	13	313	0	0	0
Maine	838	10	848	*	*	*
Massachusetts	451	64	515	0	0	0
New Hampshire	679	39	718	*	*	*
New Jersey	547	156	703	0	0	0
New York	2,764	359	3,123	*	*	*
Pennsylvania	4,725	469	5,194	9,245	1,113	10,358
Rhode Island	47	14	61	0	0	0
Vermont	403	10	413	0	0	0
EAST NORTH CENTRAL	17,668	2,287	19,955	25,127	2,682	27,809
	89%	11%	100%	90%	10%	100%
Illinois	2,658	485	3,143	*	*	*
Indiana	3,959	449	4,408	18,995	2,230	21,225
Michigan	3,955	507	4,462	32	16	48
Ohio	5,208	767	5,975	2,540	257	2,797
Wisconsin	1,888	79	1,967	3,560	179	3,739

YEAR-TO-DATE
PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	9,320	1,734	11,054	12,746	2,320	15,066
	84%	16%	100%	85%	15%	100%
Iowa	1,109	153	1,262	*	*	*
Kansas	1,900	350	2,250	6,946	573	7,519
Minnesota	1,317	211	1,528	1,775	414	2,189
Missouri	2,710	538	3,248	1,226	606	1,832
Nebraska	742	193	935	2,799	727	3,526
North Dakota	999	170	1,169	*	*	*
South Dakota	543	119	662	*	*	*
SOUTH ATLANTIC	39,391	21,989	61,380	40,123	22,823	62,946
	64%	36%	100%	64%	36%	100%
Delaware	919	116	1,035	0	0	0
Florida	12,299	14,694	26,993	7,679	13,025	20,704
Georgia	5,824	2,805	8,629	17,477	6,863	24,340
Maryland	983	135	1,118	*	*	*
North Carolina	8,959	1,908	10,867	13,074	2,657	15,731
South Carolina	4,354	1,435	5,789	*	*	*
Virginia	3,329	570	3,899	1,893	278	2,171
West Virginia	2,724	326	3,050	0	0	0
SOUTH CENTRAL	56,599	7,985	64,584	53,786	7,815	61,601
	88%	12%	100%	87%	13%	100%
Alabama	4,350	887	5,237	14,304	1,551	15,855
Arkansas	2,071	353	2,424	2,729	440	3,169
Kentucky	3,284	441	3,725	*	*	*
Louisiana	11,634	684	12,318	2,875	213	3,088
Mississippi	3,288	501	3,789	2,855	389	3,244
Oklahoma	5,566	654	6,220	962	98	1,060
Tennessee	3,448	613	4,061	4,344	988	5,332
Texas	22,958	3,852	26,810	25,717	4,136	29,853
MOUNTAIN	12,549	6,447	18,996	7,644	4,808	12,452
	66%	34%	100%	61%	39%	100%
Arizona	3,224	2,392	5,616	2,799	1,950	4,749
Colorado	2,168	646	2,814	1,652	727	2,379
Idaho	917	668	1,585	3,193	2,131	5,324
Montana	1,151	277	1,428	*	*	*
Nevada	697	1,026	1,723	0	0	0
New Mexico	2,037	569	2,606	0	0	0
Utah	696	440	1,136	*	*	*
Wyoming	1,659	429	2,088	0	0	0
PACIFIC	6,681	17,724	24,405	6,682	18,717	25,399
	27%	73%	100%	26%	74%	100%
California	2,098	10,540	12,638	2,519	12,068	14,587
Oregon	1,470	2,792	4,262	3,431	5,090	8,521
Washington	3,113	4,392	7,505	732	1,559	2,291

YEAR-TO-DATE
1980 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	96	18	114	*	*	*
HAWAII	0	0	0	0	0	0
SUB-TOTAL U.S.	153,058	59,318	212,376	155,353	60,278	215,631
GOVT. & EXPORT	0	35	35			
CUMULATIVE BEGINNING INVENTORY	7,166	1,514	8,680			
OTHER (CANADA)				3	0	3
STATES WITH *				4,780	595	5,375
TOTAL	160,224	60,867	221,091	160,136	60,873	221,009

NOTE: Final 1979 product mix for total U.S. was 30% and 70% for multi-section and single-section homes respectively.

2/17/81

Manufacturing REPORT
mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January 1981

Manufacturers shipped 15,609 mobile homes to retail sales locations and permanent sites during January 1981. This was a 12% decline from the 17,816 homes shipped in January 1980.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	- 13%	January	18,111	15,818	- 13%
February	18,846			Jan-Feb	36,957		
March	19,211			Jan-Mar	56,168		
April	18,178			Jan-April	74,346		
May	15,445			Jan-May	89,791		
June	15,382			Jan-June	105,173		
July	16,964			Jan-July	122,137		
August	20,006			Jan-Aug	142,143		
September	21,452			Jan-Sept	163,595		
October	23,641			Jan-Oct	187,236		
November	17,806			Jan-Nov	205,042		
December	15,967			Jan-Dec	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	- 12%	January	17,816	15,609	- 12%
February	18,835			Jan-Feb	36,651		
March	19,222			Jan-Mar	55,873		
April	18,215			Jan-April	74,088		
May	15,653			Jan-May	89,741		
June	15,501			Jan-June	105,242		
July	17,003			Jan-July	122,245		
August	20,081			Jan-Aug	142,326		
September	21,297			Jan-Sept	163,623		
October	23,822			Jan-Oct	187,445		
November	17,792			Jan-Nov	205,237		
December	15,854			Jan-Dec	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1	January	984	816
February	5.3%		February	995	
March	5.1%		March	984	
April	5.2%		April	947	
May	4.8%		May	739	
June	4.0%		June	620	
July	3.4%		July	581	
August	2.5%		August	506	
September	3.1%		September	661	
October	2.0%		October	480	
November	2.7%		November	494	
December	3.8%		December	607	

MOBILE HOME PRODUCTION

JANUARY

	1980	1981	PERCENTAGE CHANGE
NORTHEAST	587	506	- 14%
Connecticut	0	0	--
Maine	*	*	*
Massachusetts	0	0	--
New Hampshire	*	*	*
New Jersey	0	0	--
New York	*	*	*
Pennsylvania	587	506	- 14%
Rhode Island	0	0	--
Vermont	*	*	*
EAST NORTH CENTRAL	1,602	1,282	- 20%
Illinois	*	*	*
Indiana	1,269	1,030	- 19%
Michigan	7	*	-100%
Ohio	137	73	- 47%
Wisconsin	189	179	- 5%
WEST NORTH CENTRAL	1,084	1,298	+ 20%
Iowa	*	*	*
Kansas	542	706	+ 30%
Minnesota	172	141	- 18%
Missouri	123	154	+ 25%
Nebraska	247	297	+ 20%
North Dakota	0	0	--
South Dakota	*	*	*
SOUTH ATLANTIC	5,908	5,136	- 13%
Delaware	0	0	--
Florida	2,228	1,743	- 22%
Georgia	2,101	2,037	- 3%
Maryland	*	*	*
North Carolina	1,390	1,217	- 12%
South Carolina	*	*	*
Virginia	189	139	- 26%
West Virginia	0	0	--
SOUTH CENTRAL	5,056	4,670	- 8%
Alabama	1,334	1,078	- 19%
Arkansas	274	222	- 19%
Kentucky	*	*	*
Louisiana	283	241	- 15%
Mississippi	233	229	- 2%
Oklahoma	75	90	+ 20%
Tennessee	410	409	--
Texas	2,447	2,401	- 2%

MOBILE HOME PRODUCTION

JANUARY

	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	1,185	997	- 16%
Arizona	494	481	- 3%
Colorado	237	178	- 25%
Idaho	454	338	- 26%
Montana	*	*	*
Nevada	0	0	--
New Mexico	0	0	--
Utah	*	*	*
Wyoming	0	0	--
PACIFIC	2,355	1,670	- 29%
California	1,517	1,004	- 34%
Oregon	707	510	- 28%
Washington	131	156	+ 19%
ALASKA	*	*	*
HAWAII	*	*	*
OTHER (CANADA)	0	0	--
STATES WITH*	334	259	- 22%
TOTAL PRODUCTION	18,111	15,818	- 13%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

MOBILE HOME SHIPMENTS

JANUARY

	1980	1981	PERCENTAGE CHANGE
NORTHEAST	566	476	- 16%
Connecticut	15	24	+ 60%
Maine	59	27	- 54%
Massachusetts	16	15	- 6%
New Hampshire	19	24	+ 26%
New Jersey	35	27	- 23%
New York	121	133	+ 10%
Pennsylvania	290	201	- 31%
Rhode Island	3	5	+ 67%
Vermont	8	20	--

MOBILE HOME SHIPMENTS

JANUARY

	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,095	90[illegible]	- 17%
Illinois	199	151	- 24%
Indiana	229	176	- 23%
Michigan	269	189	- 30%
Ohio	323	297	- 8%
Wisconsin	75	93	+ 24%
WEST NORTH CENTRAL	762	661	- 13%
Iowa	96	59	- 39%
Kansas	184	142	- 23%
Minnesota	120	89	- 26%
Missouri	194	190	- 2%
Nebraska	56	71	+ 27%
North Dakota	79	78	- 1%
South Dakota	33	32	- 3%
SOUTH ATLANTIC	5,698	4,866	- 15%
Delaware	76	57	- 25%
Florida	2,876	2,263	- 21%
Georgia	773	750	- 3%
Maryland	57	62	+ 9%
North Carolina	919	903	- 2%
South Carolina	513	463	- 10%
Virginia	292	234	- 20%
West Virginia	192	134	- 30%
SOUTH CENTRAL	5,034	5,011	--
Alabama	520	318	- 39%
Arkansas	160	157	- 2%
Kentucky	246	211	- 14%
Louisiana	975	1,038	+ 6%
Mississippi	312	203	- 35%
Oklahoma	393	610	+ 55%
Tennessee	293	218	- 26%
Texas	2,135	2,256	+ 6%
MOUNTAIN	1,750	1,550	- 11%
Arizona	623	558	- 10%
Colorado	285	217	- 24%
Idaho	120	106	- 12%
Montana	120	81	- 33%
Nevada	168	119	- 29%
New Mexico	191	229	+ 20%
Utah	112	87	- 22%
Wyoming	131	153	+ 17%
PACIFIC	2,218	1,530	- 31%
California	1,281	836	- 35%
Oregon	433	272	- 37%
Washington	504	422	- 16%

MOBILE HOME SHIPMENTS

JANUARY

	1980	1981	PERCENTAGE CHANGE
ALASKA	4	2	- 50%
HAWAII	0	0	--
CUMULATIVE BEGINNING INVENTORY	689	607	- 12%
GOV'T & EXPORT	0	0	--
TOTAL SHIPMENTS	17,816	15,609	- 12%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE
1981 PRODUCT MIX

	JANUARY SHIPMENTS			JANUARY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	429	47	476	458	48	506
	90%	10%	100%	91%	9%	100%
Connecticut	24	0	24	0	0	0
Maine	26	1	27	*	*	*
Massachusetts	12	3	15	0	0	0
New Hampshire	24	0	24	*	*	*
New Jersey	20	7	27	0	0	0
New York	117	16	133	*	*	*
Pennsylvania	181	20	201	458	48	506
Rhode Island	5	0	5	0	0	0
Vermont	20	0	20	*	*	*
EAST NORTH CENTRAL	818	88	906	1,168	114	1,282
	90%	10%	100%	91%	9%	100%
Illinois	131	20	151	*	*	*
Indiana	164	12	176	931	99	1,030
Michigan	168	21	189	*	*	*
Ohio	265	32	297	64	9	73
Wisconsin	90	3	93	173	6	179

YEAR-TO-DATE
1981 PRODUCT MIX

	JANUARY SHIPMENTS			JANUARY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	569	92	661	1,139	159	1,298
	86%	14%	100%	88%	12%	100%
Iowa	52	7	59	*	*	*
Kansas	126	16	142	661	45	706
Minnesota	80	9	89	116	25	141
Missouri	156	34	190	110	44	154
Nebraska	60	11	71	252	45	297
North Dakota	69	9	78	0	0	0
South Dakota	26	6	32	*	*	*
SOUTH ATLANTIC	3,158	1,708	4,866	3,332	1,804	5,136
	65%	35%	100%	65%	35%	100%
Delaware	47	10	57	0	0	0
Florida	1,115	1,148	2,263	741	1,002	1,743
Georgia	528	222	750	1,461	576	2,037
Maryland	57	5	62	*	*	*
North Carolina	744	159	903	1,007	210	1,217
South Carolina	345	118	463	*	*	*
Virginia	203	31	234	123	16	139
West Virginia	119	15	134	0	0	0
SOUTH CENTRAL	4,360	651	5,011	4,061	609	4,670
	87%	13%	100%	87%	13%	100%
Alabama	261	57	318	982	96	1,078
Arkansas	134	23	157	186	36	222
Kentucky	173	38	211	*	*	*
Louisiana	989	49	1,038	221	20	241
Mississippi	166	37	203	210	19	229
Oklahoma	556	54	610	83	7	90
Tennessee	189	29	218	364	45	409
Texas	1,892	364	2,256	2,015	386	2,401
MOUNTAIN	1,034	516	1,550	620	377	997
	67%	33%	100%	62%	38%	100%
Arizona	338	220	558	311	170	481
Colorado	157	60	217	106	72	178
Idaho	67	39	106	203	135	338
Montana	68	13	81	*	*	*
Nevada	59	60	119	0	0	0
New Mexico	179	50	229	0	0	0
Utah	55	32	87	*	*	*
Wyoming	111	42	153	0	0	0
PACIFIC	456	1,074	1,530	483	1,187	1,670
	30%	70%	100%	29%	71%	100%
California	185	651	836	222	782	1,004
Oregon	112	160	272	215	295	510
Washington	159	263	422	46	110	156

YEAR-TO-DATE
1981 PRODUCT MIX

	JANUARY SHIPMENTS			JANUARY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	2	0	2	*	*	*
HAWAII	0	0	0	*	*	*
SUB-TOTAL U.S.	10,826 72%	4,176 28%	15,002 100%	11,261 72%	4,298 28%	15,559 100%
GOV'T & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	508	99	607			
OTHER (CANADA)						
STATES WITH *				228	31	259
TOTAL	11,334 73%	4,275 27%	15,609 100%	11,489 73%	4,329 27%	15,818 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

Manufacturing REPORT
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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February 1981

Manufacturers shipped 17,534 mobile homes to retail sales locations and permanent sites during February 1981. This was an 8% decline from the 18,835 homes shipped in February 1980.

On a cumulative basis, manufacturers shipped 33,143 homes during the two-month period ended February 28, 1981, compared to 36,651 homes shipped during the same period a year ago for a 10% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	- 13%	January	18,111	15,818	- 13%
February	18,846	17,347	- 8%	Jan-Feb	36,957	33,165	- 10%
March	19,211			Jan-Mar	56,168		
April	18,178			Jan-April	74,346		
May	15,445			Jan-May	89,791		
June	15,382			Jan-June	105,173		
July	16,964			Jan-July	122,137		
August	20,006			Jan-Aug	142,143		
September	21,452			Jan-Sept	163,595		
October	23,641			Jan-Oct	187,236		
November	17,806			Jan-Nov	205,042		
December	15,967			Jan-Dec	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	- 12%	January	17,816	15,609	- 12%
February	18,835	17,534	- 7%	Jan-Feb	36,651	33,143	- 10%
March	19,222			Jan-Mar	55,873		
April	18,215			Jan-April	74,088		
May	15,653			Jan-May	89,741		
June	15,501			Jan-June	105,242		
July	17,003			Jan-July	122,245		
August	20,081			Jan-Aug	142,326		
September	21,297			Jan-Sept	163,623		
October	23,822			Jan-Oct	187,445		
November	17,792			Jan-Nov	205,237		
December	15,854			Jan-Dec	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION		HOMES IN INVENTORY	
	1980	1981	1980	1981
January	5.4%	5.1	984	816
February	5.3%	3.6	995	629
March	5.1%		984	
April	5.2%		947	
May	4.8%		739	
June	4.0%		620	
July	3.4%		581	
August	2.5%		506	
September	3.1%		661	
October	2.0%		480	
November	2.7%		494	
December	3.8%		607	

MOBILE HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	771	656	- 15%	1,358	1,162	- 14%
Connecticut	0	0	--	0	0	--
Maine	*	*	*	*	*	*
Massachusetts	0	0	--	0	0	0
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	--	0	0	--
New York	*	*	*	0	0	--
Pennsylvania	771	656	- 15%	1,358	1,162	- 14%
Rhode Island	0	0	--	0	0	--
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,327	1,814	- 22%	3,929	3,096	- 21%
Illinois	*	*	*	*	*	*
Indiana	1,793	1,381	- 23%	3,062	2,411	- 21%
Michigan	13	*	-100%	20	*	-100%
Ohio	221	145	- 34%	358	218	- 39%
Wisconsin	300	288	- 4%	489	467	- 4%
WEST NORTH CENTRAL	1,212	1,235	+ 2%	2,296	2,533	+ 10%
Iowa	*	*	*	*	*	*
Kansas	551	661	+ 20%	1,093	1,367	+ 25%
Minnesota	188	197	+ 5%	360	338	- 6%
Missouri	173	71	- 59%	296	225	- 24%
Nebraska	300	306	+ 2%	547	603	+ 10%
North Dakota	0	0	--	0	0	--
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,477	5,312	- 3%	11,385	10,448	- 8%
Delaware	0	0	--	0	0	--
Florida	1,918	1,549	- 19%	4,146	3,292	- 21%
Georgia	1,988	2,251	+ 13%	4,089	4,288	+ 5%
Maryland	*	*	*	*	*	*
North Carolina	1,414	1,349	- 5%	2,804	2,566	- 8%
South Carolina	*	*	*	*	*	*
Virginia	157	163	+ 4%	346	302	- 13%
West Virginia	0	0	--	0	0	--
SOUTH CENTRAL	5,158	5,078	- 2%	10,214	9,748	- 5%
Alabama	1,368	1,257	- 8%	2,702	2,335	- 14%
Arkansas	298	204	- 32%	572	426	- 26%
Kentucky	*	*	*	*	*	*
Louisiana	262	247	- 6%	545	488	- 10%
Mississippi	310	338	+ 9%	543	567	+ 4%
Oklahoma	98	88	- 10%	173	178	+ 3%
Tennessee	391	409	+ 5%	801	818	+ 2%
Texas	2,431	2,535	+ 4%	4,878	4,936	+ 1%

MOBILE HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	1,093	1,143	+ 5%	2,278	2,140	- 6%
Arizona	430	541	+ 26%	924	1,022	+ 11%
Colorado	209	194	- 7%	446	372	- 17%
Idaho	454	408	- 10%	908	746	- 18%
Montana	*	*	*	*	*	*
Nevada	0	0	--	0	0	0
New Mexico	0	0	--	0	0	--
Utah	*	*	*	*	*	*
Wyoming	0	0	--	0	0	--
PACIFIC	2,362	1,799	- 24%	4,717	3,469	- 26%
California	1,420	1,150	- 19%	2,937	2,154	- 27%
Oregon	765	516	- 33%	1,472	1,026	- 30%
Washington	177	133	- 25%	308	289	- 6%
ALASKA	*	*	*	*	*	*
HAWAII	*	*	*	*	*	*
OTHER (CANADA)	0	0	--	0	0	--
STATES WITH *	446	310	- 30%	780	569	- 27%
TOTAL PRODUCTION	18,846	17,347	- 8%	36,957	33,165	- 10%

* These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	869	646	- 26%	1,435	1,122	- 22%
Connecticut	11	15	+ 36%	26	39	+ 50%
Maine	63	45	- 29%	122	72	- 41%
Massachusetts	38	19	- 50%	54	34	- 37%
New Hampshire	49	35	- 29%	68	59	- 13%
New Jersey	41	45	+ 10%	76	72	- 5%
New York	210	143	- 32%	331	276	- 17%
Pennsylvania	423	326	- 23%	713	527	- 26%
Rhode Island	2	5	--	5	10	--
Vermont	32	13	- 59%	40	33	- 18%

MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,703	1,278	- 25%	2,798	2,184	- 22%
Illinois	267	215	- 19%	466	366	- 21%
Indiana	334	269	- 19%	563	445	- 21%
Michigan	409	225	- 45%	678	414	- 39%
Ohio	537	372	- 31%	860	669	- 22%
Wisconsin	156	197	+ 26%	231	290	+ 26%
WEST NORTH CENTRAL	929	876	- 6%	1,691	1,537	- 9%
Iowa	133	107	- 20%	229	166	- 28%
Kansas	174	225	+ 29%	358	367	+ 3%
Minnesota	128	90	- 30%	248	179	- 28%
Missouri	252	197	- 22%	446	387	- 13%
Nebraska	98	87	- 11%	154	158	+ 3%
North Dakota	91	129	+ 42%	170	207	+ 22%
South Dakota	53	41	- 23%	86	73	- 15%
SOUTH ATLANTIC	5,271	4,991	- 5%	10,969	9,857	- 10%
Delaware	100	93	- 7%	176	150	- 15%
Florida	2,472	2,121	- 14%	5,348	4,384	- 18%
Georgia	776	779	--	1,549	1,529	- 1%
Maryland	70	54	- 23%	127	116	- 9%
North Carolina	879	970	+ 10%	1,798	1,873	+ 4%
South Carolina	486	522	+ 7%	999	985	- 1%
Virginia	275	246	- 11%	567	480	- 15%
West Virginia	213	206	- 3%	405	340	- 16%
SOUTH CENTRAL	5,161	5,565	+ 8%	10,195	10,576	+ 4%
Alabama	545	435	- 20%	1,065	753	- 29%
Arkansas	171	170	- 1%	331	327	- 1%
Kentucky	321	300	- 7%	567	511	- 10%
Louisiana	889	1,115	+ 25%	1,864	2,153	+ 16%
Mississippi	358	234	- 35%	670	437	- 35%
Oklahoma	469	652	+ 39%	862	1,262	+ 46%
Tennessee	302	238	- 21%	595	456	- 23%
Texas	2,106	2,421	+ 15%	4,241	4,677	+ 10%
MOUNTAIN	1,683	1,690	--	3,433	3,240	- 6%
Arizona	567	576	+ 2%	1,190	1,134	- 5%
Colorado	277	230	- 17%	562	447	- 20%
Idaho	126	160	+ 27%	246	266	+ 8%
Montana	107	94	- 12%	227	175	- 23%
Nevada	152	161	- 6%	320	280	- 13%
New Mexico	222	227	+ 2%	413	456	+ 10%
Utah	108	86	- 20%	220	173	- 21%
Wyoming	124	156	+ 26%	255	309	+ 21%
PACIFIC	2,224	1,672	- 25%	4,442	3,202	- 28%
California	1,194	985	- 18%	2,475	1,821	- 26%
Oregon	420	238	- 43%	853	510	- 40%
Washington	610	449	- 26%	1,114	871	- 22%

MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	0	0	--	4	2	- 50%
HAWAII	0	0	--	0	0	--
CUMULATIVE BEGINNING INVENTORY	984	816	- 17%	1,673	1,423	- 15%
GOVT. & EXPORT	11	0	-100%	11	0	-100%
TOTAL SHIPMENTS	18,835	17,534	- 7%	36,651	33,143	- 10%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN - FEB SHIPMENTS			JAN - FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	1,020	102	1,122	1,048	114	1,162
	91%	9%	100%	90%	10%	100%
Connecticut	39	0	39	0	0	0
Maine	71	1	72	*	*	*
Massachusetts	28	6	34	0	0	0
New Hampshire	58	1	59	*	*	*
New Jersey	55	17	72	0	0	0
New York	242	34	276	*	*	*
Pennsylvania	484	43	527	1,048	114	1,162
Rhode Island	10	0	10	0	0	0
Vermont	33	0	33	*	*	*
EAST NORTH CENTRAL	1,962	222	2,184	2,815	281	3,096
	90%	10%	100%	91%	9%	100%
Illinois	307	59	366	*	*	*
Indiana	415	30	445	2,180	231	2,411
Michigan	366	48	414	*	*	*
Ohio	598	71	669	191	27	218
Wisconsin	276	14	290	444	23	467

YEAR-TO-DATE
1981 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,304	233	1,537	2,178	355	2,533
	85%	15%	100%	86%	14%	100%
Iowa	136	30	166	*	*	*
Kansas	319	48	367	1,257	110	1,367
Minnesota	156	23	179	278	60	338
Missouri	321	66	387	152	73	225
Nebraska	124	34	158	491	112	603
North Dakota	186	21	207	0	0	0
South Dakota	62	11	73	*	*	*
SOUTH ATLANTIC	6,581	3,276	9,857	7,045	3,403	10,448
	67%	33%	100%	67%	33%	100%
Delaware	124	26	150	0	0	0
Florida	2,227	2,157	4,384	1,408	1,884	3,292
Georgia	1,091	438	1,529	3,192	1,096	4,288
Maryland	107	9	116	*	*	*
North Carolina	1,551	322	1,873	2,169	397	2,566
South Carolina	757	228	985	*	*	*
Virginia	420	60	480	276	26	302
West Virginia	304	36	340	0	0	0
SOUTH CENTRAL	9,337	1,239	10,576	8,549	1,199	9,748
	88%	12%	100%	88%	12%	100%
Alabama	651	102	753	2,131	204	2,335
Arkansas	285	42	327	355	71	426
Kentucky	443	68	511	*	*	*
Louisiana	2,036	117	2,153	449	39	488
Mississippi	382	55	437	522	45	567
Oklahoma	1,155	107	1,262	164	14	178
Tennessee	397	59	456	713	105	818
Texas	3,988	689	4,677	4,215	721	4,936
MOUNTAIN	2,143	1,097	3,240	1,364	776	2,140
	66%	34%	100%	64%	36%	100%
Arizona	687	447	1,134	662	360	1,022
Colorado	314	133	447	229	143	372
Idaho	178	88	266	473	273	746
Montana	146	29	175	*	*	*
Nevada	123	157	280	0	0	0
New Mexico	354	102	456	0	0	0
Utah	113	60	173	*	*	*
Wyoming	228	81	309	0	0	0
PACIFIC	988	2,214	3,202	1,022	2,447	3,469
	31%	69%	100%	29%	71%	100%
California	459	1,362	1,821	522	1,632	2,154
Oregon	186	324	510	417	609	1,026
Washington	343	528	871	83	206	289

YEAR-TO-DATE
1981 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	2	0	2	*	*	*
HAWAII	0	0	0	*	*	*
SUB-TOTAL U.S.	23,337 74%	8,383 26%	31,720 100%	24,021 74%	8,575 26%	32,596 100%
GOV'T & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	1,171	252	1,423			
OTHER (CANADA)						
STATES WITH *				504	65	569
TOTAL	24,508 74%	8,635 26%	33,143 100%	24,525 74%	8,640 26%	33,165 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

March 1981

Manufacturers shipped 21,436 mobile homes to retail sales locations and permanent sites during March 1981. This was a 12% increase from the 19,222 homes shipped in March 1980.

On a cumulative basis, manufacturers shipped 54,619 homes during the three-month period ended March 31, 1981, compared to 55,873 homes shipped during the same period a year ago, a 2% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	- 13%	January	18,111	15,818	- 13%
February	18,846	17,347	- 8%	Jan-Feb	36,957	33,165	- 10%
March	19,211	21,536	+ 12%	Jan-Mar	56,168	54,701	- 3%
April	18,178			Jan-April	74,346		
May	15,445			Jan-May	89,791		
June	15,382			Jan-June	105,173		
July	16,964			Jan-July	122,137		
August	20,006			Jan-Aug	142,143		
September	21,452			Jan-Sept	163,595		
October	23,641			Jan-Oct	187,236		
November	17,806			Jan-Nov	205,042		
December	15,967			Jan-Dec	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	- 12%	January	17,816	15,609	- 12%
February	18,835	17,534	- 7%	Jan-Feb	36,651	33,143	- 10%
March	19,222	21,476	+ 12%	Jan-Mar	55,873	54,619	- 2%
April	18,215			Jan-April	74,088		
May	15,653			Jan-May	89,741		
June	15,501			Jan-June	105,242		
July	17,003			Jan-July	122,245		
August	20,081			Jan-Aug	142,326		
September	21,297			Jan-Sept	163,623		
October	23,822			Jan-Oct	187,445		
November	17,792			Jan-Nov	205,237		
December	15,854			Jan-Dec	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%		April	947	
May	4.8%		May	739	
June	4.0%		June	620	
July	3.4%		July	581	
August	2.5%		August	506	
September	3.1%		September	661	
October	2.0%		October	480	
November	2.7%		November	494	
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	992	946	- 4%	2,350	2,108	- 10%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	992	946	- 5%	2,350	2,108	- 10%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,598	2,730	+ 5%	6,527	5,826	- 11%
Illinois	*	*	*	*	*	*
Indiana	1,930	2,117	+ 10%	4,992	4,528	- 9%
Michigan	28	*	*	48	*	*
Ohio	250	198	- 21%	608	416	- 32%
Wisconsin	390	415	+ 6%	879	882	+ 3%
WEST NORTH CENTRAL	1,352	1,643	+ 22%	3,648	4,176	+ 14%
Iowa	*	*	*	*	*	*
Kansas	717	875	+ 22%	1,810	2,242	+ 24%
Minnesota	169	216	+ 28%	529	554	+ 5%
Missouri	169	184	+ 9%	465	409	- 12%
Nebraska	297	368	+ 24%	844	971	+ 15%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,258	6,256	+ 19%	16,643	16,704	0%
Delaware	0	0	0%	0	0	0%
Florida	1,740	1,762	+ 1%	5,886	5,054	- 13%
Georgia	2,094	2,699	+ 29%	6,183	6,987	+ 13%
Maryland	*	*	*	*	*	*
North Carolina	1,187	1,586	+ 34%	3,991	4,152	+ 4%
South Carolina	*	*	*	*	*	*
Virginia	237	209	- 12%	583	511	- 12%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	5,154	6,139	+ 19%	15,368	15,887	+ 3%
Alabama	1,416	1,604	+ 13%	4,118	3,939	- 4%
Arkansas	312	322	+ 3%	884	748	- 15%
Kentucky	*	*	*	*	*	*
Louisiana	272	288	+ 6%	817	776	- 5%
Mississippi	273	316	+ 16%	816	883	+ 8%
Oklahoma	88	92	+ 5%	261	270	+ 3%
Tennessee	412	564	+ 37%	1,213	1,382	+ 14%
Texas	2,381	2,953	+ 24%	7,259	7,889	+ 9%

MOBILE HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	1,035	1,233	+ 19%	3,313	3,373	+ 2%
Arizona	407	556	+ 37%	1,331	1,578	+ 19%
Colorado	185	213	+ 15%	631	585	- 7%
Idaho	443	464	+ 5%	1,351	1,210	- 10%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,363	2,107	- 11%	7,080	5,576	- 21%
California	1,339	1,198	- 11%	4,276	3,352	- 22%
Oregon	796	718	- 10%	2,268	1,744	- 23%
Washington	228	191	- 16%	536	480	- 10%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH *	459	482	+ 5%	1,239	1,051	- 15%
TOTAL PRODUCTION	19,211	21,536	+ 12%	56,168	54,701	- 3%

* These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,074	1,034	- 4%	2,509	2,156	- 14%
Connecticut	27	24	- 11%	53	63	+ 19%
Maine	71	78	+ 10%	193	150	- 22%
Massachusetts	46	29	- 37%	100	63	- 37%
New Hampshire	71	44	- 38%	139	103	- 26%
New Jersey	64	39	- 39%	140	111	- 21%
New York	290	289	0%	621	565	- 9%
Pennsylvania	473	488	+ 3%	1,186	1,015	- 14%
Rhode Island	4	7	+ 75%	9	17	+ 89%
Vermont	28	36	+ 29%	68	69	+ 1%

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,821	1,918	+ 5%	4,619	4,102	- 11%
Illinois	243	316	+ 30%	709	682	- 4%
Indiana	428	509	+ 19%	991	954	- 4%
Michigan	429	383	- 11%	1,107	797	- 28%
Ohio	544	473	- 13%	1,404	1,142	- 19%
Wisconsin	177	237	+ 34%	408	527	+ 29%
WEST NORTH CENTRAL	922	1,149	+ 25%	2,613	2,686	+ 3%
Iowa	130	129	- 1%	359	295	- 18%
Kansas	178	268	+ 51%	536	635	+ 18%
Minnesota	136	140	+ 3%	384	319	- 17%
Missouri	257	309	+ 20%	703	696	- 1%
Nebraska	81	81	0%	235	239	+ 2%
North Dakota	87	144	+ 66%	257	351	+ 37%
South Dakota	53	78	+ 47%	139	151	+ 9%
SOUTH ATLANTIC	5,060	5,966	+ 18%	16,029	15,823	- 1%
Delaware	106	123	+ 16%	282	273	- 3%
Florida	2,250	2,376	+ 6%	7,598	6,760	- 11%
Georgia	788	987	+ 25%	2,337	2,516	+ 8%
Maryland	131	83	- 37%	258	199	- 23%
North Carolina	736	1,176	+ 60%	2,534	3,049	+ 20%
South Carolina	453	630	+ 39%	1,452	1,615	+ 11%
Virginia	333	325	- 2%	900	805	- 11%
West Virginia	263	266	+ 1%	668	606	- 9%
SOUTH CENTRAL	5,443	6,876	+ 26%	15,638	17,452	+ 12%
Alabama	574	502	- 13%	1,639	1,255	- 23%
Arkansas	175	243	+ 39%	506	570	+ 13%
Kentucky	347	372	+ 7%	914	883	- 3%
Louisiana	1,027	1,400	+ 36%	2,891	3,553	+ 23%
Mississippi	342	350	+ 2%	1,012	787	- 22%
Oklahoma	509	731	+ 44%	1,371	1,993	+ 45%
Tennessee	442	420	- 5%	1,037	876	- 16%
Texas	2,027	2,858	+ 41%	6,268	7,535	+ 20%
MOUNTAIN	1,623	1,926	+ 19%	5,056	5,166	+ 2%
Arizona	518	598	+ 15%	1,708	1,732	+ 1%
Colorado	251	278	+ 11%	813	725	- 11%
Idaho	137	212	+ 55%	383	478	+ 25%
Montana	125	133	+ 6%	352	308	- 12%
Nevada	132	167	+ 27%	452	447	- 1%
New Mexico	214	297	+ 39%	627	753	+ 20%
Utah	94	94	0%	314	267	- 15%
Wyoming	152	147	- 3%	407	456	+ 12%
PACIFIC	2,281	1,973	- 14%	6,723	5,175	- 23%
California	1,178	1,046	- 11%	3,653	2,867	- 22%
Oregon	404	309	- 24%	1,257	819	- 35%
Washington	699	618	- 12%	1,813	1,489	- 18%

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	1	5	NM	5	7	+ 40%
HAWAII	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	995	629	- 37%	2,668	2,052	- 23%
GOVT. & EXPORT	2	0	-100%	13	0	-100%
TOTAL SHIPMENTS	19,222	21,476	+ 12%	55,873	54,619	- 2%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN. MAR. SHIPMENTS			JAN. MAR. PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	1,951	205	2,156	1,890	218	2,108
	90%	10%	100%	90%	10%	100%
Connecticut	63	0	63	0	0	0
Maine	149	1	150	*	*	*
Massachusetts	50	13	63	0	0	0
New Hampshire	101	2	103	*	*	*
New Jersey	82	29	111	0	0	0
New York	499	66	565	*	*	*
Pennsylvania	924	91	1,015	1,890	218	2,108
Rhode Island	17	0	17	0	0	0
Vermont	66	3	69	*	*	*
EAST NORTH CENTRAL	3,659	443	4,102	5,284	542	5,826
	89%	11%	100%	91%	9%	100%
Illinois	574	108	682	*	*	*
Indiana	866	88	954	4,066	462	4,528
Michigan	699	98	797	*	*	*
Ohio	1,018	124	1,142	375	41	416
Wisconsin	502	25	527	843	39	882

YEAR-TO-DATE
1981 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	2,263	423	2,686	3,574	602	4,176
	84%	16%	100%	86%	14%	100%
Iowa	248	47	295	*	*	*
Kansas	542	93	635	2,066	176	2,242
Minnesota	280	39	319	453	101	554
Missouri	577	119	696	274	135	409
Nebraska	185	54	239	781	190	971
North Dakota	303	48	351	0	0	0
South Dakota	128	23	151	*	*	*
SOUTH ATLANTIC	10,729	5,094	15,823	11,388	5,316	16,704
	68%	32%	100%	68%	32%	100%
Delaware	233	40	273	0	0	0
Florida	3,489	3,271	6,760	2,202	2,852	5,054
Georgia	1,800	716	2,516	5,212	1,775	6,987
Maryland	176	23	199	*	*	*
North Carolina	2,523	526	3,049	3,516	636	4,152
South Carolina	1,255	360	1,615	*	*	*
Virginia	712	93	805	458	53	511
West Virginia	541	65	606	0	0	0
SOUTH CENTRAL	15,485	1,967	17,452	13,981	1,906	15,887
	89%	11%	100%	88%	12%	100%
Alabama	1,077	178	1,255	3,623	316	3,939
Arkansas	497	73	570	641	107	748
Kentucky	781	102	883	*	*	*
Louisiana	3,374	179	3,553	714	62	776
Mississippi	702	85	787	816	67	883
Oklahoma	1,820	173	1,993	243	27	270
Tennessee	753	123	876	1,176	206	1,382
Texas	6,481	1,054	7,535	6,768	1,121	7,889
MOUNTAIN	3,469	1,697	5,166	2,201	1,172	3,373
	67%	33%	100%	65%	35%	100%
Arizona	1,072	660	1,732	1,031	547	1,578
Colorado	525	200	725	390	195	585
Idaho	325	153	478	780	430	1,210
Montana	253	55	308	*	*	*
Nevada	194	253	447	0	0	0
New Mexico	575	178	753	0	0	0
Utah	176	91	267	*	*	*
Wyoming	349	107	456	0	0	0
PACIFIC	1,673	3,502	5,175	1,731	3,845	5,576
	32%	68%	100%	31%	69%	100%
California	745	2,122	2,867	842	2,510	3,352
Oregon	309	510	819	732	1,012	1,744
Washington	619	870	1,489	157	323	480

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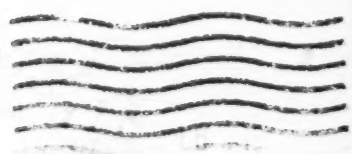
YEAR-TO-DATE
1981 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	7	0	7	*	*	*
HAWAII	0	0	0	0	0	0
SUB-TOTAL U.S.	39,236	13,331	52,567	40,049	13,601	53,650
GOV'T & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	1,696	356	2,052			
OTHER (CANADA)	0	0	0	0	0	0
STATES WITH *				926	125	1,051
TOTAL	40,932	13,687	54,619	40,975	13,726	54,701

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

Manufacturing REPORT
mhi Manufactured Housing Institute



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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

April 1981

Manufacturers shipped 24,128 mobile homes to retail sales locations and permanent sites during April 1981. This was a 32% increase from the 18.215 homes shipped in April 1980.

On a cumulative basis, manufacturers shipped 78,747 homes during the four-month period ended April 30, 1981, compared to 74,088 homes shipped during the same period a year ago, a 6% increase.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	- 13%	January	18,111	15,818	- 13%
February	18,846	17,347	- 8%	Jan-Feb	36,957	33,165	- 10%
March	19,211	21,536	+ 12%	Jan-Mar	56,168	54,701	- 3%
April	18,178	24,034	+ 32%	Jan-April	74,346	78,735	+ 6%
May	15,445			Jan-May	89,791		
June	15,382			Jan-June	105,173		
July	16,964			Jan-July	122,137		
August	20,006			Jan-Aug	142,143		
September	21,452			Jan-Sept	163,595		
October	23,641			Jan-Oct	187,236		
November	17,806			Jan-Nov	205,042		
December	15,967			Jan-Dec	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	- 12%	January	17,816	15,609	- 12%
February	18,835	17,534	- 7%	Jan-Feb	36,651	33,143	- 10%
March	19,222	21,476	+ 12%	Jan-Mar	55,873	54,619	- 2%
April	18,215	24,128	+ 32%	Jan-April	74,088	78,747	+ 6%
May	15,653			Jan-May	89,741		
June	15,501			Jan-June	105,242		
July	17,003			Jan-July	122,245		
August	20,081			Jan-Aug	142,326		
September	21,297			Jan-Sept.	163,623		
October	23,822			Jan-Oct	187,445		
November	17,792			Jan-Nov	205,237		
December	15,854			Jan-Dec	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%		May	739	
June	4.0%		June	620	
July	3.4%		July	581	
August	2.5%		August	506	
September	3.1%		September	661	
October	2.0%		October	480	
November	2.7%		November	494	
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	919	1,195	+ 30%	3,269	3,303	+ 1%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	919	1,195	+ 30%	3,269	3,303	+ 1%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,406	3,256	+ 35%	8,933	9,082	+ 02%
Illinois	*	*	*	*	*	*
Indiana	1,862	2,587	+ 39%	6,854	7,115	+ 04%
Michigan	*	*	*	48	*	*
Ohio	238	244	+ 3%	846	660	- 22%
Wisconsin	306	425	+ 39%	1,185	1,307	+ 10%
WEST NORTH CENTRAL	1,166	1,784	+ 53%	,814	5,960	+ 24%
Iowa	*	*	*	*	*	*
Kansas	634	883	+ 39%	2,444	3,125	+ 28%
Minnesota	161	271	+ 68%	690	825	+ 20%
Missouri	107	214	+100%	572	623	+ 9%
Nebraska	264	416	+ 58%	1,108	1,387	+ 25%
North Dakota	0	0	0	0	0	0
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,196	6,554	+ 26%	21,839	23,258	+ 6%
Delaware	0	0	0%	0	0	0%
Florida	1,662	1,749	+ 5%	7,548	6,803	- 10%
Georgia	2,074	2,905	+ 40%	8,257	9,892	+ 20%
Maryland	*	*	*	*	*	*
North Carolina	1,264	1,657	+ 31%	5,255	5,809	+ 11%
South Carolina	*	*	*	*	*	*
Virginia	196	243	+ 24%	779	754	- 3%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	5,192	6,932	+ 34%	20,560	22,819	+ 11%
Alabama	1,418	2,048	+ 44%	5,536	5,987	+ 8%
Arkansas	260	321	+ 23%	1,144	1,069	- 7%
Kentucky	*	*	*	*	*	*
Louisiana	256	323	+ 26%	1,073	1,099	+ 2%
Mississippi	245	336	+ 37%	1,061	1,219	+ 15%
Oklahoma	79	96	+ 22%	340	366	+ 8%
Tennessee	494	645	+ 31%	1,707	2,027	+ 19%
Texas	2,440	3,163	+ 30%	9,699	11,052	+ 14%

MOBILE HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	909	1,376	+ 51%	4,222	4,749	+ 12%
Arizona	312	546	+ 75%	1,643	2,124	+ 29%
Colorado	191	281	+ 47%	822	866	+ 5%
Idaho	406	549	+ 35%	1,757	1,759	0%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,920	2,377	+ 24%	9,000	7,953	- 12%
California	1,189	1,401	+ 18%	5,465	4,753	- 13%
Oregon	578	769	+ 33%	2,846	2,513	- 12%
Washington	153	207	+ 35%	689	687	0%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	470	560	+ 19%	1,709	1,611	- 6%
TOTAL PRODUCTION	18,178	24,034	+ 32%	74,346	78,735	+ 6%

* These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	APRIL			YEAR TO DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,064	1,397	+ 31%	3,573	3,553	- 1%
Connecticut	28	32	+ 14%	81	95	+ 17%
Maine	74	121	+ 64%	267	271	+ 1%
Massachusetts	31	46	+ 48%	131	109	- 17%
New Hampshire	94	81	- 14%	233	184	- 21%
New Jersey	56	41	- 27%	196	152	- 22%
New York	275	383	+ 39%	896	948	+ 6%
Pennsylvania	438	628	+ 43%	1,624	1,643	+ 1%
Rhode Island	4	9	NM	13	26	+100%
Vermont	64	56	- 12%	132	125	- 5%

MOBILE HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,700	2,187	+ 29%	6,319	6,289	0%
Illinois	253	367	+ 45%	962	1,049	+ 9%
Indiana	348	471	+ 35%	1,339	1,425	+ 6%
Michigan	352	540	+ 53%	1,459	1,337	- 8%
Ohio	603	529	- 12%	2,007	1,671	- 17%
Wisconsin	144	280	+ 94%	552	807	+ 46%
WEST NORTH CENTRAL	892	1,316	+ 48%	3,505	4,002	+ 14%
Iowa	96	140	+ 46%	455	435	- 4%
Kansas	173	291	+ 68%	709	926	+ 31%
Minnesota	132	170	+ 29%	516	489	- 5%
Missouri	277	377	+ 36%	980	1,073	+ 9%
Nebraska	76	96	+ 26%	311	335	+ 8%
North Dakota	76	168	NM	333	519	+ 56%
South Dakota	62	74	+ 19%	201	225	+ 12%
SOUTH ATLANTIC	4,987	6,319	+ 27%	21,016	22,142	+ 5%
Delaware	92	139	+ 51%	374	412	+ 10%
Florida	2,074	2,329	+ 12%	9,672	9,089	- 6%
Georgia	779	1,040	+ 34%	3,116	3,556	+ 14%
Maryland	92	112	+ 22%	350	311	- 11%
North Carolina	865	1,157	+ 34%	3,399	4,206	+ 24%
South Carolina	490	762	+ 56%	1,942	2,377	+ 22%
Virginia	272	464	+ 71%	1,172	1,269	+ 8%
West Virginia	323	316	- 2%	991	922	- 7%
SOUTH CENTRAL	5,320	7,925	+ 49%	20,958	25,377	+ 21%
Alabama	510	601	+ 18%	2,149	1,856	- 14%
Arkansas	160	292	+ 83%	666	862	+ 29%
Kentucky	374	526	+ 41%	1,288	1,409	+ 9%
Louisiana	1,028	1,560	+ 52%	3,919	5,113	+ 30%
Mississippi	359	507	+ 41%	1,371	1,294	- 6%
Oklahoma	466	856	+ 84%	1,837	2,849	+ 55%
Tennessee	406	485	+ 19%	1,443	1,361	- 6%
Texas	2,017	3,098	+ 54%	8,285	10,633	+ 28%
MOUNTAIN	1,374	2,027	+ 48%	6,430	7,193	+ 12%
Arizona	382	556	+ 46%	2,090	2,288	+ 9%
Colorado	226	319	+ 41%	1,039	1,044	0%
Idaho	120	204	+ 70%	503	682	+ 36%
Montana	78	131	+ 68%	430	439	+ 2%
Nevada	89	228	NM	541	675	+ 25%
New Mexico	202	270	+ 34%	829	1,023	+ 23%
Utah	96	112	+ 17%	410	379	- 8%
Wyoming	181	207	+ 14%	588	663	+ 13%
PACIFIC	1,874	2,240	+ 20%	8,597	7,415	- 14%
California	1,051	1,217	+ 16%	4,704	4,084	- 13%
Oregon	267	335	+ 25%	1,524	1,154	- 24%
Washington	556	688	+ 24%	2,369	2,177	- 8%

MOBILE HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	5	28	NM	10	35	NM
HAWAII	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	984	689	- 30%	3,652	2,741	- 25%
GOVT. & EXPORT	15	0	-100%	28	0	-100%
TOTAL SHIPMENTS	18,215	24,128	+ 32%	74,088	78,747	+ 6%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	3,207	346	3,553	2,953	350	3,303
	90%	10%	100%	89%	11%	100%
Connecticut	94	1	95	0	0	0
Maine	267	4	271	*	*	*
Massachusetts	89	20	109	0	0	0
New Hampshire	178	6	184	*	*	*
New Jersey	114	38	152	0	0	0
New York	828	120	948	*	*	*
Pennsylvania	1,492	151	1,643	2,953	350	3,303
Rhode Island	25	1	26	0	0	0
Vermont	120	5	125	*	*	*
EAST NORTH CENTRAL	5,549	740	6,289	8,199	883	9,082
	88%	22%	100%	90%	10%	100%
Illinois	876	173	1,049	*	*	*
Indiana	1,286	139	1,425	6,356	759	7,115
Michigan	1,154	183	1,337	*	*	*
Ohio	1,463	208	1,671	594	66	660
Wisconsin	770	37	807	1,249	58	1,307

YEAR-TO-DATE
1981 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	3,398	604	4,002	5,134	826	5,960
	85%	15%	100%	86%	14%	100%
Iowa	370	65	435	*	*	*
Kansas	789	137	926	2,880	245	3,125
Minnesota	429	60	489	677	148	825
Missouri	919	154	1,073	443	180	623
Nebraska	265	70	335	1,134	253	1,387
North Dakota	441	78	519	0	0	0
South Dakota	185	40	225	*	*	*
SOUTH ATLANTIC	15,142	7,000	22,142	15,969	7,289	23,258
	68%	32%	100%	69%	31%	100%
Delaware	355	57	412	0	0	0%
Florida	4,693	4,396	9,089	2,956	3,847	6,803
Georgia	2,561	995	3,556	7,411	2,481	9,892
Maryland	269	42	311	*	*	*
North Carolina	3,510	696	4,206	4,938	871	5,809
South Carolina	1,824	553	2,377	*	*	*
Virginia	1,112	157	1,269	664	90	754
West Virginia	818	104	922	0	0	0
SOUTH CENTRAL	22,519	2,858	25,377	20,066	2,753	22,819
	89%	11%	100%	88%	12%	100%
Alabama	1,583	273	1,856	5,523	464	5,987
Arkansas	749	113	862	915	154	1,069
Kentucky	1,249	160	1,409	*	*	*
Louisiana	4,847	266	5,113	1,018	81	1,099
Mississippi	1,167	127	1.294	1,120	99	1,219
Oklahoma	2,602	247	2,849	334	32	366
Tennessee	1,173	188	1,361	1,690	337	2,027
Texas	9,149	1,484	10,633	9,466	1,586	11,052
MOUNTAIN	4,861	2,332	7,193	3,135	1,614	4,749
	68%	32%	100%	66%	34%	100%
Arizona	1,408	880	2,288	1,384	740	2,124
Colorado	781	263	1,044	598	268	866
Idaho	458	224	682	1,153	606	1,759
Montana	361	78	439	*	*	*
Nevada	289	386	675	0	0	0
New Mexico	784	239	1.023	0	0	C
Utah	254	125	379	*	*	*
Wyoming	526	137	663	0	0	0
PACIFIC	2,440	4,975	7,415	2,501	5,452	7,953
	33%	67%	100%	31%	69%	100%
California	1,078	3,006	4,084	1,206	3,547	4,753
Oregon	438	716	1,154	1,041	1,472	2,513
Washington	924	1,253	2,177	254	433	687

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YEAR-TO-DATE
1981 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	30	5	35	*	*	*
HAWAII	0	0	0	0	0	0
SUB-TOTAL U.S.	57,146 75%	18,860 25%	76,006 100%	57,957 75%	19,167 25%	77,124 100%
GOV'T & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	2,247	494	2.741			
OTHER (CANADA)	0	0	0	0	0	0
STATES WITH *				1,420	191	1,611
TOTAL	59,393 75%	19,354 25%	78,747 100%	59,377 75%	19,358 25%	78,735 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

Manufacturing REPORT

mhi Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May 1981

Manufacturers shipped 22,884 mobile homes to retail sales locations and permanent sites during May 1981. This was a 46% increase from the 15,653 homes shipped in May 1980.

On a cumulative basis, manufacturers shipped 101,631 homes during the five month period ended May 31, 1981, compared to 89,741 homes shipped during the same period a year ago, a 13% increase.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	-13%	January	18,111	15,818	-13%
February	18,846	17,347	- 8%	Jan-Feb	36,957	33,165	-10%
March	19,211	21,536	+12%	Jan-Mar	56,168	54,701	- 3%
April	18,178	24,034	+32%	Jan-April	74,346	78,735	+ 6%
May	15,445	22,883	+48%	Jan-May	89,791	101,618	+13%
June	15,382			Jan-June	105,173		
July	16,964			Jan-July	122,137		
August	20,006			Jan-Aug	142,143		
September	21,452			Jan-Sept	163,595		
October	23,641			Jan-Oct	187,236		
November	17,806			Jan-Nov	205,042		
December	15,967			Jan-Dec	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	-12%	January	17,816	15,609	-12%
February	18,835	17,534	- 7%	Jan-Feb	36,651	33,143	-10%
March	19,222	21,476	+12%	Jan-Mar	55,873	54,619	- 2%
April	18,215	24,128	+32%	Jan-April	74,088	78,747	+ 6%
May	15,653	22,884	+46%	Jan-May	89,741	101,631	+13%
June	15,501			Jan-June	105,242		
July	17,003			Jan-July	122,245		
August	20,081			Jan-Aug	142,326		
September	21,297			Jan-Sept.	163,623		
October	23,822			Jan-Oct	187,445		
November	17,792			Jan-Nov	205,237		
December	15,854			Jan-Dec	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%	2.6%	May	739	594
June	4.0%		June	620	
July	3.4%		July	581	
August	2.5%		August	506	
September	3.1%		September	661	
October	2.0%		October	480	
November	2.7%		November	494	
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	775	1,172	+51%	4,044	4,475	+11%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	775	1,172	+51%	4,044	4,475	+11%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,109	3,099	+47%	11,042	12,181	+10%
Illinois	*	*	*	*	*	*
Indiana	1,500	2,391	+59%	8,354	9,506	+14%
Michigan	*	*	*	48	*	*
Ohio	238	240	1%	1,084	900	-17%
Wisconsin	371	468	+26%	1,556	1,775	+14%
WEST NORTH CENTRAL	1,056	1,699	+61%	5,870	7,659	+30%
Iowa	*	*	*	*	*	*
Kansas	532	862	+62%	2,976	3,987	+34%
Minnesota	172	246	+43%	862	1,071	+24%
Missouri	137	218	+59%	709	841	+19%
Nebraska	215	373	+73%	1,323	1,760	+33%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	4,386	6,337	+44%	26,255	29,595	+13%
Delaware	0	0	0%	0	0	0%
Florida	1,390	1,620	+17%	8,938	8,423	- 6%
Georgia	1,749	2,762	+58%	10,006	12,654	+26%
Maryland	*	*	*	*	*	*
North Carolina	1,093	1,720	+57%	6,348	7,529	+19%
South Carolina	*	*	*	*	*	*
Virginia	154	235	+53%	933	989	+ 6%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	4,143	6,487	+57%	24,703	29,306	+19%
Alabama	892	1,820	NM	6,428	7,807	+21%
Arkansas	226	304	+35%	1,370	1,373	0%
Kentucky	*	*	*	*	*	*
Louisiana	238	308	+29%	1,311	1,407	+ 7%
Mississippi	198	306	+55%	1,259	1,525	+21%
Oklahoma	88	78	-11%	428	444	+ 4%
Tennessee	311	625	NM	2,018	2,652	+31%
Texas	2,190	3,046	+39%	11,889	14,098	+19%

MOBILE HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	857	1,225	+43%	5,079	5,974	+18%
Arizona	286	522	+83%	1,929	2,646	+37%
Colorado	175	269	+54%	997	1,135	+14%
Idaho	396	434	+10%	2,153	2,193	+ 2%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,721	2,296	+33%	10,721	10,249	- 4%
California	1,050	1,385	+32%	6,515	6,138	- 6%
Oregon	547	740	+35%	3,393	3,253	- 4%
Washington	124	171	+38%	813	858	+ 6%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	398	568	+43%	2,107	2,179	+ 3%
TOTAL PRODUCTION	15,445	22,883	+48%	89,791	101,618	+13%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	934	1,337	+43%	4,507	4,890	+ 8%
Connecticut	25	22	-12%	106	117	+10%
Maine	58	98	+69%	325	369	+14%
Massachusetts	41	50	+22%	172	159	- 8%
New Hampshire	58	71	+22%	291	255	-12%
New Jersey	54	38	-30%	250	190	-24%
New York	230	377	+64%	1,126	1,325	+18%
Pennsylvania	430	597	+39%	2,054	2,240	+ 9%
Rhode Island	5	19	NM	18	45	NM
Vermont	33	65	+97%	165	190	+15%

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,589	2,244	+41%	7,908	8,533	+ 8%
Illinois	198	306	+55%	1,160	1,355	+17%
Indiana	332	481	+45%	1,671	1,906	+14%
Michigan	301	496	+65%	1,760	1,833	+ 4%
Ohio	550	654	+19%	2,557	2,325	- 9%
Wisconsin	208	307	+48%	760	1,114	+47%
WEST NORTH CENTRAL	870	1,250	+44%	4,375	5,252	+20%
Iowa	86	123	+43%	541	558	+ 3%
Kansas	174	289	+66%	883	1,215	+38%
Minnesota	144	213	+48%	660	702	+ 6%
Missouri	262	320	+22%	1,242	1,393	+12%
Nebraska	55	100	+82%	366	435	+19%
North Dakota	109	147	+35%	442	666	+51%
South Dakota	40	58	+45%	241	283	+17%
SOUTH ATLANTIC	4,124	6,158	+49%	25,140	28,300	+13%
Delaware	69	157	NM	443	569	+28%
Florida	1,753	2,108	+20%	11,425	11,197	- 2%
Georgia	571	1,121	+96%	3,687	4,677	+27%
Maryland	78	153	+96%	428	464	+ 8%
North Carolina	811	1,209	+49%	4,210	5,415	+29%
South Carolina	416	732	+76%	2,358	3,109	+32%
Virginia	220	396	+80%	1,392	1,665	+20%
West Virginia	206	282	+37%	1,197	1,204	+ 1%
SOUTH CENTRAL	4,255	7,159	+68%	25,213	32,536	+29%
Alabama	291	554	+90%	2,440	2,410	- 1%
Arkansas	142	240	+69%	808	1,102	+36%
Kentucky	219	397	+81%	1,507	1,806	+20%
Louisiana	863	1,514	+75%	4,782	6,627	+39%
Mississippi	213	407	+91%	1,584	1,701	+ 7%
Oklahoma	398	751	+89%	2,235	3,600	+61%
Tennessee	184	422	NM	1,627	1,783	+10%
Texas	1,945	2,874	+48%	10,230	13,507	+32%
MOUNTAIN	1,247	2,060	+65%	7,677	9,253	+21%
Arizona	342	541	+58%	2,432	2,829	+16%
Colorado	176	371	NM	1,215	1,415	+16%
Idaho	125	146	+17%	628	828	+32%
Montana	99	162	+64%	529	601	+14%
Nevada	97	225	NM	638	900	+41%
New Mexico	185	321	+74%	1,014	1,344	+33%
Utah	54	122	NM	464	501	+ 8%
Wyoming	169	172	+ 2%	757	835	+10%
PACIFIC	1,671	2,068	+24%	10,268	9,483	- 8%
California	948	1,164	+23%	5,652	5,248	- 7%
Oregon	269	279	+ 4%	1,793	1,433	-20%
Washington	454	625	+38%	2,823	2,802	- 1%

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	9	13	+44%	19	48	NM
HAWAII	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	947	595	-37%	4,599	3,336	-27%
GOVT. & EXPORT	7	0	-100%	35	0	-100%
TOTAL SHIPMENTS	15,653	22,884	+46%	89,741	101,631	+13%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

	YEAR-TO-DATE 1981 PRODUCT MIX JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	4,408	482	4,890	3,996	479	4,475
	90%	10%	100%	89%	11%	100%
Connecticut	115	2	117	0	0	0
Maine	364	5	369	*	*	*
Massachusetts	131	28	159	0	0	0
New Hampshire	241	14	255	*	*	*
New Jersey	147	43	190	0	0	0
New York	1,152	173	1,325	*	*	*
Pennsylvania	2,031	209	2,240	3,996	479	4,475
Rhode Island	43	2	45	0	0	0
Vermont	184	6	190	*	*	*
EAST NORTH CENTRAL	7,509	1,024	8,533	10,955	1,226	12,181
	88%	12%	100%	90%	10%	100%
Illinois	1,136	219	1,355	*	*	*
Indiana	1,702	204	1,906	8,452	1,054	9,506
Michigan	1,567	266	1,833	*	*	*
Ohio	2,040	285	2,325	806	94	900
Wisconsin	1,064	50	1,114	1,697	78	1,775

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	4,448	804	5,252	6,580	1,079	7,659
	85%	15%	100%	86%	14%	100%
Iowa	468	90	558	*	*	*
Kansas	1,030	185	1,215	3,674	313	3,987
Minnesota	617	85	702	874	197	1,071
Missouri	1,190	203	1,393	611	230	841
Nebraska	346	89	435	1,421	339	1,760
North Dakota	565	101	666	0	0	0
South Dakota	232	51	283	*	*	*
SOUTH ATLANTIC	19,548	8,752	28,300	20,502	9,093	29,595
	69%	31%	100%	69%	31%	100%
Delaware	495	74	569	0	0	0
Florida	5,822	5,375	11,197	3,755	4,668	8,423
Georgia	3,372	1,305	4,677	9,463	3,191	12,654
Maryland	398	66	464	*	*	*
North Carolina	4,554	861	5,415	6,418	1,111	7,529
South Carolina	2,388	721	3,109	*	*	*
Virginia	1,455	210	1,665	866	123	989
West Virginia	1,064	140	1,204	0	0	0
SOUTH CENTRAL	28,892	3,645	32,536	25,792	3,514	29,306
	89%	11%	100%	88%	12%	100%
Alabama	2,061	349	2,410	7,191	616	7,807
Arkansas	946	156	1,102	1,167	206	1,373
Kentucky	1,602	204	1,806	*	*	*
Louisiana	6,285	342	6,627	1,304	103	1,407
Mississippi	1,536	165	1,701	1,399	126	1,525
Oklahoma	3,294	307	3,600	400	44	444
Tennessee	1,543	240	1,783	2,234	418	2,652
Texas	11,625	1,882	13,507	12,097	2,001	14,098
MOUNTAIN	6,230	3,023	9,253	3,906	2,068	5,974
	67%	33%	100%	65%	35%	100%
Arizona	1,729	1,100	2,829	1,698	948	2,646
Colorado	1,070	345	1,415	788	347	1,135
Idaho	542	286	828	1,420	773	2,193
Montana	489	112	601	*	*	*
Nevada	362	538	900	0	0	0
New Mexico	1,027	317	1,344	0	0	0
Utah	338	163	501	*	*	*
Wyoming	673	162	835	0	0	0
PACIFIC	3,138	6,345	9,483	3,257	6,992	10,249
	33%	67%	100%	32%	68%	100%
California	1,382	3,866	5,248	1,559	4,579	6,138
Oregon	552	881	1,433	1,359	1,894	3,253
Washington	1,204	1,598	2,802	339	519	858

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI SECTION	TOTAL PRODUCTION
ALASKA	37	11	48	*	*	*
HAWII	0	0	0	0	0	0
SUB-TOTAL U.S.	74,210 75%	24,085 25%	98,295 100%	74,988 75%	24,451 25%	99,439 100%
GOV'T & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	2,739	597	3,336			
OTHER (CANADA)	0	0	0	0	0	0
STATES WITH*				1,925	254	2,179
TOTAL	76,949 76%	24,692 24%	101,631 100%	76,913 76%	24,705 24%	101,618 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

Manufacturing REPORT
mhi Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May 1981

Ms. Jean Long
CONGRESSIONAL INFORMATION SERV.
4520 East West Highway
Washington, DC 20014

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

June 1981

Manufacturers shipped 23,052 mobile homes to retail sales locations and permanent sites during June 1981. This was a 49% increase from the 15,501 homes shipped in June 1980.

On a cumulative basis, manufacturers shipped 124,683 homes during the six month period ended June 30, 1981, compared to 105,242 homes shipped during the same period a year ago, an 18% increase.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	-13%	January	18,111	15,818	-13%
February	18,846	17,347	- 8%	Jan-Feb	36,957	33,165	-10%
March	19,211	21,536	+12%	Jan-Mar	56,168	54,701	- 3%
April	18,178	24,034	+32%	Jan-April	74,346	78,735	+ 6%
May	15,445	22,883	+48%	Jan-May	89,791	101,618	+13%
June	15,382	23,039	+50%	Jan-June	105,173	124,657	+19%
July	16,964			Jan-July	122,137		
August	20,006			Jan-Aug	142,143		
September	21,452			Jan-Sept	163,595		
October	23,641			Jan-Oct	187,236		
November	17,806			Jan-Nov	205,042		
December	15,967			Jan-Dec	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	-12%	January	17,816	15,609	-12%
February	18,835	17,534	- 7%	Jan-Feb	36,651	33,143	-10%
March	19,222	21,476	+12%	Jan-Mar	55,873	54,619	- 2%
April	18,215	24,128	+32%	Jan-April	74,088	78,747	+ 6%
May	15,653	22,884	+46%	Jan-May	89,741	101,631	+13%
June	15,501	23,052	+49%	Jan-June	105,242	124,683	+18%
July	17,003			Jan-July	122,245		
August	20,081			Jan-Aug	142,326		
September	21,297			Jan-Sept	163,623		
October	23,822			Jan-Oct	187,445		
November	17,792			Jan-Nov	205,237		
December	15,854			Jan-Dec	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%	2.6%	May	739	594
June	4.0%	2.5%	June	620	581
July	3.4%		July	581	
August	2.5%		August	506	
September	3.1%		September	661	
October	2.0%		October	480	
November	2.7%		November	494	
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	803	1,171	46%	4,847	5,646	16%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	803	1,171	46%	4,847	5,646	16%
Rhode Island	0	0	0%	0	0	0
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,106	3,093	47%	13,148	15,274	16%
Illinois	*	*	*	*	*	*
Indiana	1,557	2,502	61%	9,911	12,008	21%
Michigan	*	*	*	48	*	NM
Ohio	260	192	-26%	1,344	1,092	-19%
Wisconsin	289	399	38%	1,845	2,174	18%
WEST NORTH CENTRAL	1,018	1,699	67%	6,888	9,358	36%
Iowa	*	*	*	*	*	*
Kansas	508	864	70%	3,484	4,851	39%
Minnesota	149	287	93%	1,011	1,358	34%
Missouri	119	189	59%	828	1,030	24%
Nebraska	242	359	48%	1,565	2,119	35%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	4,094	6,312	54%	30,319	35,907	18%
Delaware	0	0	0%	0	0	0%
Florida	1,307	1,660	27%	10,245	10,083	- 2%
Georgia	1,659	2,668	61%	11,665	15,322	31%
Maryland	*	*	*	*	*	*
North Carolina	977	1,747	79%	7,325	9,276	27%
South Carolina	*	*	*	*	*	*
Virginia	151	237	57%	1,084	1,226	13%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	4,093	6,560	60%	28,796	35,866	95%
Alabama	985	1,754	78%	7,413	9,561	29%
Arkansas	221	312	41%	1,591	1,685	6%
Kentucky	*	*	*	*	*	*
Louisiana	215	304	41%	1,526	1,711	12%
Mississippi	175	351	NM	1,434	1,876	31%
Oklahoma	80	89	11%	508	533	5%
Tennessee	387	616	59%	2,405	3,268	36%
Texas	2,030	3,134	54%	13,919	17,232	24%

MOBILE HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	905	1,292	43%	5,984	7,266	21%
Arizona	294	559	90%	2,223	3,205	44%
Colorado	186	311	67%	1,183	1,446	22%
Idaho	425	422	- 1%	2,578	2,615	1%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,932	2,316	20%	12,653	12,565	- 1%
California	1,162	1,382	19%	7,677	7,520	- 2%
Oregon	604	744	23%	3,997	3,997	0%
Washington	166	190	14%	979	1,048	7%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	431	596	38%	2,538	2,775	9%
TOTAL PRODUCTION	15,382	23,039	50%	105,173	124,657	19%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	993	1,383	39%	5,500	6,273	14%
Connecticut	28	33	18%	134	150	12%
Maine	63	128	NM	388	497	28%
Massachusetts	45	60	33%	217	219	1%
New Hampshire	55	91	66%	346	346	0%
New Jersey	51	51	0%	301	241	-20%
New York	269	425	58%	1,395	1,750	25%
Pennsylvania	438	540	23%	2,492	2,780	12%
Rhode Island	4	7	75%	22	52	NM
Vermont	40	48	20%	205	238	16%

MOBILE HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,495	2,201	47%	9,403	10,734	14%
Illinois	226	337	49%	1,386	1,692	22%
Indiana	319	492	54%	1,990	2,398	21%
Michigan	326	530	63%	2,086	2,363	13%
Ohio	436	604	39%	2,993	2,929	- 2%
Wisconsin	188	238	27%	948	1,352	43%
WEST NORTH CENTRAL	754	1,201	59%	5,129	6,453	26%
Iowa	67	112	67%	608	670	10%
Kansas	124	222	79%	1,007	1,437	43%
Minnesota	106	249	NM	766	951	24%
Missouri	249	308	24%	1,491	1,701	14%
Nebraska	78	96	23%	444	531	20%
North Dakota	89	122	37%	531	788	48%
South Dakota	41	92	NM	282	375	33%
SOUTH ATLANTIC	4,027	6,170	53%	29,167	34,470	18%
Delaware	77	114	48%	520	683	31%
Florida	1,675	2,165	29%	13,100	13,362	2%
Georgia	578	989	71%	4,265	5,666	33%
Maryland	84	115	37%	512	579	13%
North Carolina	687	1,294	88%	4,897	6,709	37%
South Carolina	395	801	NM	2,753	3,910	42%
Virginia	262	411	57%	1,654	2,076	26%
West Virginia	269	281	4%	1,466	1,485	1%
SOUTH CENTRAL	4,319	7,354	70%	29,532	39,890	35%
Alabama	275	514	87%	2,715	2,924	8%
Arkansas	157	254	62%	965	1,356	41%
Kentucky	249	425	71%	1,756	2,231	27%
Louisiana	861	1,387	61%	5,643	8,014	42%
Mississippi	245	440	80%	1,829	2,141	17%
Oklahoma	424	785	85%	2,659	4,385	65%
Tennessee	220	375	70%	1,847	2,158	17%
Texas	1,888	3,174	68%	12,118	16,681	38%
MOUNTAIN	1,321	2,032	54%	8,998	11,285	25%
Arizona	342	585	71%	2,774	3,414	23%
Colorado	195	355	82%	1,410	1,770	26%
Idaho	119	128	8%	747	956	28%
Montana	126	127	1%	655	728	11%
Nevada	131	215	64%	769	1,115	45%
New Mexico	145	284	96%	1,159	1,628	40%
Utah	80	117	46%	544	618	14%
Wyoming	183	221	21%	940	1,056	12%
PACIFIC	1,840	2,095	14%	12,108	11,578	- 4%
Calirornia	1,017	1,130	11%	6,669	6,378	- 4%
Oregon	294	331	13%	2,087	1,764	-15%
Washington	529	634	20%	3,352	3,436	3%

	JUNE			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	13	21	+62%	32	69	NM
HAWAII	0	0	0%	0	0	0%
DC & US TERR	0	1	NM	0	1	NM
CUMULATIVE BEGINNING INVENTORY	739	594		5,338	3,930	
GOVT. & EXPORT	0	0		35	0	
TOTAL SHIPMENTS	15,501	23,052	49%	105,242	124,683	18%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS
NORTHEAST	5,650 90%	623 10%	6,273 100%	5,045 89%	601 11%	5,646 100%
Connecticut	145	5	150	0	0	0
Maine	491	6	497	*	*	*
Massachusetts	184	35	219	0	0	0
New Hampshire	328	18	346	*	*	*
New Jersey	188	53	241	0	0	0
New York	1,522	228	1,750	*	*	*
Pennsylvania	2,512	268	2,780	5,045	601	5,646
Rhode Island	50	2	52	0	0	0
Vermont	230	8	238	*	*	*
EAST NORTH CENTRAL	9,418 88%	1,316 12%	10,734 100%	13,711 90%	1,563 10%	15,274 100%
Illinois	1,424	268	1,692	*	*	*
Indiana	2,141	257	2,398	10,667	1,341	12,008
Michigan	2,008	355	2,363	*	*	*
Ohio	2,550	379	2,929	966	126	1,092
Wisconsin	1,295	57	1,352	2,078	96	2,174

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI SECTION	TOTAL SHIPMENTS	SINGLE SECTION	MULTI SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	5,456	997	6,453	8,033	1,325	9,358
	85%	15%	100%	86%	14%	100%
Iowa	566	104	670	*	*	*
Kansas	1,211	226	1,437	4,474	377	4,851
Minnesota	843	108	951	1,119	239	1,358
Missouri	1,438	263	1,701	739	291	1,030
Nebraska	418	113	531	1,701	418	2,119
North Dakota	668	120	788	0	0	0
South Dakota	312	63	375	*	*	*
SOUTH ATLANTIC	23,773	10,697	34,470	24,780	11,127	35,907
	69%	31%	100%	69%	31%	100%
Delaware	596	87	683	0	0	0
Florida	6,871	6,491	13,362	4,470	5,613	10,083
Georgia	4,040	1,626	5,666	11,334	3,988	15,322
Maryland	492	87	579	*	*	*
North Carolina	5,660	1,049	6,709	7,897	1,379	9,276
South Carolina	2,999	911	3,910	*	*	*
Virginia	1,796	280	2,076	1,079	147	1,226
West Virginia	1,319	166	1,485	0	0	0
SOUTH CENTRAL	35,420	4,470	39,890	31,592	4,274	35,866
	89%	11%	100%	88%	12%	100%
Alabama	2,493	431	2,924	8,812	749	9,561
Arkansas	1,168	188	1,356	1,444	241	1,685
Kentucky	1,979	252	2,231	*	*	*
Louisiana	7,605	409	8,014	1,577	134	1,711
Mississippi	1,924	217	2,141	1,720	156	1,876
Oklahoma	4,005	380	4,385	484	49	533
Tennessee	1,858	300	2,158	2,759	509	3,268
Texas	14,388	2,293	16,681	14,796	2,436	17,232
MOUNTAIN	7,595	3,690	11,285	4,768	2,498	7,266
	67%	33%	100%	66%	34%	100%
Arizona	2,097	1,317	3,414	2,063	1,142	3,205
Colorado	1,331	439	1,770	1,022	424	1,446
Idaho	620	336	956	1,683	932	2,615
Montana	596	132	728	*	*	*
Nevada	439	676	1,115	0	0	0
New Mexico	1,246	382	1,628	0	0	0
Utah	416	202	618	*	*	*
Wyoming	850	206	1,056	0	0	0
PACIFIC	3,851	7,727	11,578	4,032	8,533	12,565
	33%	67%	100%	32%	68%	100%
California	1,668	4,710	6,378	1,924	5,596	7,520
Oregon	681	1,083	1,764	1,680	2,317	3,997
Washington	1,502	1,934	3,436	428	620	1,048

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI SECTION	TOTAL PRODUCTION
ALASKA	48	21	69	*	*	*
HAWAII	0	0	0	0	0	0
DC & US TERR	0	1	1	0	0	0
SUB-TOTAL U.S.	91,211 76%	29,542 24%	120,753 100%	91,961 72%	29,921 25%	121,882 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	3,211	719	3,930			
OTHER (CANADA)				0	0	0
STATES WITH*				2,447	328	2,775
TOTAL	94,422 76%	30,261 24%	124,683 100%	94,408 76%	30,249 24%	124,657 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

Manufacturing REPORT
mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY ARLINGTON VIRGINIA 22202

June 1981

Ms. Jean Long
CONGRESSIONAL INFORMATION SERV.
4520 East West Highway
Washington, DC 20014

A 6325-1
9/16/81

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

July 1981

Manufacturers shipped 21,754 mobile homes to retail sales locations and permanent sites during June 1981. This was a 28% increase from the $17,003 homes shipped in July 1980.

On a cumulative basis, manufacturers shipped 146,437 homes during the seven month period ended July 31, 1981, compared to 122,245 homes shipped during the same period a year ago, a 20% increase.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	-13%	January	18,111	15,818	-13%
February	18,846	17,347	- 8%	Jan-Feb	36,957	33,165	-10%
March	19,211	21,536	+12%	Jan-Mar	56,168	54,701	- 3%
April	18,178	24,034	+32%	Jan-April	74,346	78,735	+ 6%
May	15,445	22,883	+48%	Jan-May	89,791	101,618	+13%
June	15,382	23,039	+50%	Jan-June	105,173	124,657	+19%
July	16,964	21,724	+28%	Jan-July	122,137	146,381	+20%
August	20,006			Jan-Aug	142,143		
September	21,452			Jan-Sept	163,595		
October	23,641			Jan-Oct	187,236		
November	17,806			Jan-Nov	205,042		
December	15,967			Jan-Dec	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	-12%	January	17,816	15,609	-12%
February	18,835	17,534	- 7%	Jan-Feb	36,651	33,143	-10%
March	19,222	21,476	+12%	Jan-Mar	55,873	54,619	- 2%
April	18,215	24,128	+32%	Jan-April	74,088	78,747	+ 6%
May	15,653	22,884	+46%	Jan-May	89,741	101,631	+13%
June	15,501	23,052	+49%	Jan-June	105,242	124,683	+18%
July	17,003	21,754	+28%	Jan-July	122,245	146,437	+20%
August	20,081			Jan-Aug	142,326		
September	21,297			Jan-Sept	163,623		
October	23,822			Jan-Oct	187,445		
November	17,792			Jan-Nov	205,237		
December	15,854			Jan-Dec	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%	2.6%	May	739	594
June	4.0%	2.5%	June	620	581
July	3.4%	2.5%	July	581	551
August	2.5%		August	506	
September	3.1%		September	661	
October	2.0%		October	480	
November	2.7%		November	494	
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	926	1,203	30%	5,773	6,849	19%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	926	1,203	30%	5,773	6,849	19%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,315	2,876	24%	15,463	18,150	17%
Illinois	*	*	*	*	*	*
Indiana	1,720	2,248	31%	11,631	14,256	23%
Michigan	*	*	*	48	*	NM
Ohio	278	173	-38%	1,622	1,265	-22%
Wisconsin	317	455	44%	2,162	2,629	5%
WEST NORTH CENTRAL	1,100	1,614	47%	7,988	10,972	37%
Iowa	*	*	*	*	*	*
Kansas	493	814	65%	3,977	5,665	42%
Minnesota	174	255	47%	1,185	1,613	36%
Missouri	149	172	15%	977	1,202	23%
Nebraska	284	373	31%	1,849	2,492	35%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	4,589	6,093	33%	34,908	42,000	20%
Delaware	0	0	0%	0	0	0%
Florida	1,298	1,494	15%	11,543	11,577	0%
Georgia	1,895	2,566	35%	13,560	17,888	32%
Maryland	*	*	*	*	*	*
North Carolina	1,214	1,828	51%	8,539	11,104	30%
South Carolina	*	*	*	*	*	*
Virginia	182	205	13%	1,266	1,431	13%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	4,647	6,343	37%	33,443	42,209	26%
Alabama	1,261	1,551	23%	8,674	11,112	28%
Arkansas	224	279	25%	1,815	1,964	8%
Kentucky	*	*	*	*	*	*
Louisiana	215	309	44%	1,741	2,020	16%
Mississippi	219	309	41%	1,653	2,185	32%
Oklahoma	96	66	-31%	604	599	- 1%
Tennessee	402	689	71%	2,807	3,957	41%
Texas	2,230	3,140	41%	16,149	20,372	26%

MOBILE HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	916	1,114	22%	6,900	8,380	21%
Arizona	292	485	66%	2,515	3,690	47%
Colorado	182	237	30%	1,365	1,683	23%
Idaho	442	392	-11%	3,020	3,007	0%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,015	1,947	- 3%	14,668	14,512	- 1%
California	1,101	1,158	5%	8,778	8,678	- 1%
Oregon	724	652	-10%	4,721	4,649	- 2%
Washington	190	137	-28%	1,169	1,185	1%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	456	534	17%	2,994	3,309	11%
TOTAL PRODUCTION	16,964	21,724	28%	122,137	146,381	20%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,087	1,382	27%	6,587	7,655	16%
Connecticut	33	25	-24%	167	175	5%
Maine	91	107	18%	479	604	26%
Massachusetts	41	56	37%	258	275	7%
New Hampshire	53	93	75%	399	439	10%
New Jersey	69	63	- 9%	370	304	-18%
New York	325	421	30%	1,720	2,171	26%
Pennsylvania	438	563	29%	2,930	3,343	14%
Rhode Island	5	6	20%	27	58	NM
Vermont	32	48	50%	237	286	21%

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,587	1,879	18%	10,990	12,613	15%
Illinois	266	317	19%	1,652	2,009	22%
Indiana	330	420	27%	2,320	2,818	21%
Michigan	383	461	20%	2,469	2,824	14%
Ohio	432	447	3%	3,425	3,376	- 1%
Wisconsin	176	234	33%	1,124	1,586	41%
WEST NORTH CENTRAL	893	1,145	28%	6,022	7,598	26%
Iowa	86	150	74%	694	820	18%
Kansas	157	248	58%	1,164	1,685	45%
Minnesota	122	230	89%	888	1,181	33%
Missouri	293	256	-13%	1,784	1,957	10%
Nebraska	86	76	-12%	530	607	15%
North Dakota	99	123	24%	630	911	45%
South Dakota	50	62	24%	332	437	32%
SOUTH ATLANTIC	4,534	5,997	32%	33,701	40,467	20%
Delaware	65	108	66%	585	791	35%
Florida	1,768	1,933	9%	14,868	15,295	3%
Georgia	655	1,032	58%	4,920	6,698	36%
Maryland	86	104	21%	598	683	14%
North Carolina	838	1,317	57%	5,735	8,026	40%
South Carolina	467	765	64%	3,220	4,675	45%
Virginia	365	424	16%	2,019	2,500	24%
West Virginia	290	314	8%	1,756	1,799	2%
SOUTH CENTRAL	4,899	7,092	45%	34,431	46,982	36%
Alabama	400	492	23%	3,115	3,416	10%
Arkansas	191	240	26%	1,156	1,596	38%
Kentucky	281	371	32%	2,037	2,602	28%
Louisiana	912	1,312	44%	6,555	9,326	42%
Mississippi	320	367	15%	2,149	2,508	17%
Oklahoma	519	846	63%	3,178	5,231	65%
Tennessee	309	373	21%	2,156	2,531	17%
Texas	1,967	3,091	57%	14,085	19,772	40%
MOUNTAIN	1,380	1,807	31%	10,378	13,092	26%
Arizona	336	466	39%	3,110	3,880	25%
Colorado	195	274	41%	1,605	2,044	27%
Idaho	126	111	-12%	873	1,067	22%
Montana	136	131	- 4%	791	859	9%
Nevada	109	158	45%	878	1,273	45%
New Mexico	205	357	74%	1,364	1,985	46%
Utah	84	116	38%	628	734	17%
Wyoming	189	194	3%	1,129	1,250	11%
PACIFIC	1,990	1,844	- 7%	14,098	13,422	- 5%
California	980	1,015	4%	7,649	7,393	- 3%
Oregon	339	278	-18%	2,426	2,042	-16%
Washington	671	551	-18%	4,023	3,987	- 1%

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	13	27	NM	45	96	NM
HAWAII	0	0	0%	0	0	0%
DC & US TERR	0	0	0%	0	1	NM
CUMULATIVE BEGINNING INVENTORY	620	581		5,958	4,511	
GOVT. & EXPORT	0	0		35	0	
TOTAL SHIPMENTS	17,003	21,754	28%	122,245	146,437	20%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	6,876 90%	779 10%	7,655 100%	6,099 89%	750 11%	6,849 100%
Connecticut	170	5	175	0	0	0
Maine	596	8	604	*	*	*
Massachusetts	229	46	275	0	0	0
New Hampshire	409	30	439	*	*	*
New Jersey	230	74	304	0	0	0
New York	1,892	279	2,171	*	*	*
Pennsylvania	3,018	325	3,343	6,099	750	6,849
Rhode Island	54	4	58	0	0	0
Vermont	278	8	286	*	*	*
EAST NORTH CENTRAL	11,054 88%	1,559 12%	12,613 100%	16,261 90%	1,889 10%	18,150 100%
Illinois	1,697	312	2,009	*	*	*
Indiana	2,512	306	2,818	12,639	1,617	14,256
Michigan	2,394	430	2,824	*	*	*
Ohio	2,930	446	3,376	1,109	156	1,265
Wisconsin	1,521	65	1,586	2,513	116	2,629

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	6,454	1,144	7,598	9,481	1,491	10,972
	85%	15%	100%	86%	14%	100%
Iowa	705	115	820	*	*	*
Kansas	1,424	261	1,685	5,249	416	5,665
Minnesota	1,047	134	1,181	1,330	283	1,613
Missouri	1,658	299	1,957	873	329	1,202
Nebraska	477	130	607	2,029	463	2,492
North Dakota	778	133	911	0	0	0
South Dakota	365	72	437	*	*	*
SOUTH ATLANTIC	27,985	12,482	40,467	29,034	12,966	42,000
	69%	31%	100%	69%	31%	100%
Delaware	685	106	791	0	0	0
Florida	7,797	7,498	15,295	5,129	6,448	11,577
Georgia	4,753	1,945	6,698	13,157	4,731	17,888
Maryland	577	106	683	*	*	*
North Carolina	6,811	1,215	8,026	9,487	1,617	11,104
South Carolina	3,610	1,065	4,675	*	*	*
Virginia	2,163	337	2,500	1,261	170	1,431
West Virginia	1,589	210	1,799	0	0	0
SOUTH CENTRAL	41,725	5,257	46,982	37,216	4,993	42,209
	89%	11%	100%	88%	12%	100%
Alabama	2,894	522	3,416	10,228	884	11,112
Arkansas	1,382	214	1,596	1,691	273	1,964
Kentucky	2,303	299	2,602	*	*	*
Louisiana	8,841	485	9,326	1,864	156	2,020
Mississippi	2,245	263	2,508	1,997	188	2,185
Oklahoma	4,801	430	5,231	547	52	599
Tennessee	2,182	349	2,531	3,385	572	3,957
Texas	17,077	2,695	19,772	17,504	2,868	20,372
MOUNTAIN	8,867	4,225	13,092	5,485	2,895	8,380
	68%	32%	100%	65%	35%	100%
Arizona	2,398	1,482	3,880	2,380	1,310	3,690
Colorado	1,548	496	2,044	1,177	506	1,683
Idaho	689	378	1,067	1,928	1,079	3,007
Montana	706	153	859	*	*	*
Nevada	498	775	1,273	0	0	0
New Mexico	1,533	452	1,985	0	0	0
Utah	489	245	734	*	*	*
Wyoming	1,006	244	1,250	0	0	0
PACIFIC	4,404	9,018	13,422	4,586	9,926	14,512
	33%	67%	100%	32%	68%	100%
California	1,870	5,523	7,393	2,154	6,524	8,678
Oregon	782	1,260	2,042	1,952	2,697	4,649
Washington	1,752	2,235	3,987	480	705	1,185

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	65	31	96	*	*	*
HAWAII	0	0	0	0	0	0
DC & US TERR	0	1	1	0	0	0
SUB-TOTAL U.S.	107,430 76%	34,496 24%	141,926 100%	108,162 76%	34,910 24%	143,072 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	3,705	806	4,511			
OTHER (CANADA)				0	0	0
STATES WITH*				2,910	399	3,309
TOTAL	111,135 76%	35,302 24%	146,437 100%	111,072 76%	35,309 24%	146,381 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

Manufacturing REPORT
mhi Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

July 1981

Ms. Jean Long
CONGRESSIONAL INFORMATION SERV.
4520 East West Highway
Washington, DC 20014

A 6325-1
14/15/81

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

August 1981

Manufacturers shipped 22,235 mobile homes to retail sales locations and permanent sites during August 1981. This was a 11% increase from the 20,081 homes shipped in August 1980.

On a cumulative basis, manufacturers shipped 168,672 homes during the eight month period ended August 31, 1981, compared to 142,326 homes shipped during the same period a year ago, a 19% increase.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	-13%	January	18,111	15,818	-13%
February	18,846	17,347	- 8%	Jan-Feb.	36,957	33,165	-10%
March	19,211	21,536	+12%	Jan-Mar.	56,168	54,701	- 3%
April	18,178	24,034	+32%	Jan-April	74,346	78,735	+ 6%
May	15,445	22,883	+48%	Jan-May	89,791	101,618	+13%
June	15,382	23,039	+50%	Jan-June	105,173	124,657	+19%
July	16,964	21,724	+28%	Jan-July	122,137	146,381	+20%
August	20,006	22,348	+12%	Jan-Aug.	142,143	168,729	+19%
September	21,452			Jan-Sept.	163,595		
October	23,641			Jan-Oct.	187,236		
November	17,806			Jan-Nov.	205,042		
December	15,967			Jan-Dec.	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	-12%	January	17,816	15,609	-12%
February	18,835	17,534	- 7%	Jan-Feb.	36,651	33,143	-10%
March	19,222	21,476	+12%	Jan-Mar.	55,873	54,619	- 2%
April	18,215	24,128	+32%	Jan-April	74,088	78,747	+ 6%
May	15,653	22,884	+46%	Jan-May	89,741	101,631	+13%
June	15,501	23,052	+49%	Jan-June	105,242	124,683	+18%
July	17,003	21,754	+28%	Jan-July	122,245	146,437	+20%
August	20,081	22,235	+11%	Jan-Aug.	142,326	168,672	+19%
September	21,297			Jan-Sept.	163,623		
October	23,822			Jan-Oct.	187,445		
November	17,792			Jan-Nov.	205,237		
December	15,854			Jan-Dec.	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%	2.6%	May	739	594
June	4.0%	2.5%	June	620	581
July	3.4%	2.5%	July	581	551
August	2.5%	3.0%	August	506	664
September	3.1%		September	661	
October	2.0%		October	480	
November	2.7%		November	494	
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,084	1,201	11%	6,857	8,050	17%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,084	1,201	11%	6,857	8,050	17%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,836	2,829	0%	18,299	20,979	15%
Illinois	*	*	*	*	*	*
Indiana	2,215	2,318	5%	13,846	16,574	20%
Michigan	*	*	*	48	*	NM
Ohio	268	147	-45%	1,890	1,412	-25%
Wisconsin	353	364	3%	2,515	2,993	30%
WEST NORTH CENTRAL	1,362	1,678	23%	9,350	12,650	35%
Iowa	*	*	*	*	*	*
Kansas	665	898	35%	4,642	6,563	41%
Minnesota	222	236	63%	1,407	1,849	31%
Missouri	172	182	58%	1,149	1,384	20%
Nebraska	303	362	19%	2,152	2,854	33%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,257	6,368	21%	40,165	48,368	8%
Delaware	0	0	0%	0	0	0%
Florida	1,597	1,719	8%	13,140	13,296	1%
Georgia	2,140	2,706	26%	15,700	20,594	31%
Maryland	*	*	*	*	*	*
North Carolina	1,370	1,700	24%	9,909	12,804	29%
South Carolina	*	*	*	*	*	*
Virginia	150	243	62%	1,416	1,674	18%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	5,577	6,525	17%	39,020	48,734	25%
Alabama	1,480	1,650	11%	10,154	12,762	26%
Arkansas	285	299	5%	2,100	2,263	8%
Kentucky	*	*	*	*	*	*
Louisiana	266	325	22%	2,007	2,345	17%
Mississippi	314	319	2%	1,967	2,504	27%
Oklahoma	79	75	- 5%	683	674	- 1%
Tennessee	471	656	39%	3,278	4,613	41%
Texas	2,682	3,201	19%	18,831	23,573	25%

MOBILE HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	1,123	1,217	8%	8,023	9,597	20%
Arizona	397	529	33%	2,912	4,219	45%
Colorado	213	288	35%	1,578	1,971	25%
Idaho	513	400	-22%	3,533	3,407	- 4%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,250	2,030	-10%	16,918	16,542	- 2%
California	1,179	1,138	-35%	9,957	9,816	- 1%
Oregon	871	747	-14%	5,592	5,396	- 4%
Washington	200	145	-28%	1,369	1,330	- 3%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	517	500	- 3%	3,511	3,809	8%
TOTAL PRODUCTION	20,006	22,348	12%	142,143	168,729	19%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, meaningful, in these cases.

MOBILE HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,290	1,365	6%	7,877	9,020	15%
Connecticut	31	31	0%	198	206	4%
Maine	77	80	4%	556	684	23%
Massachusetts	47	60	28%	305	335	10%
New Hampshire	70	89	27%	469	528	13%
New Jersey	93	62	-33%	463	366	-21%
New York	346	399	15%	2,066	2,570	24%
Pennsylvania	564	590	5%	3,494	3,933	13%
Rhode Island	10	7	- 3%	37	65	76%
Vermont	52	47	-10%	289	333	15%

MOBILE HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,110	1,853	-12%	13,100	14,466	10%
Illinois	379	322	-15%	2,031	2,331	15%
Indiana	453	396	-13%	2,773	3,214	16%
Michigan	514	449	-13%	2,983	3,273	10%
Ohio	563	486	-14%	3,988	3,862	- 3%
Wisconsin	201	200	0%	1,325	1,786	35%
WEST NORTH CENTRAL	1,097	1,103	1%	7,119	8,701	22%
Iowa	88	114	30%	782	934	19%
Kansas	235	261	11%	1,399	1,946	39%
Minnesota	164	133	-19%	1,052	1,314	25%
Missouri	342	334	- 2%	2,126	2,291	8%
Nebraska	88	71	-19%	618	678	10%
North Dakota	104	132	27%	734	1,043	42%
South Dakota	76	58	-24%	408	495	21%
SOUTH ATLANTIC	5,180	6,203	20%	38,881	46,670	20%
Delaware	105	125	19%	690	916	33%
Florida	2,101	2,137	2%	16,969	17,432	3%
Georgia	677	1,100	62%	5,597	7,798	39%
Maryland	115	119	3%	713	802	12%
North Carolina	987	1,255	27%	6,722	9,281	38%
South Carolina	524	676	29%	3,744	5,351	43%
Virginia	357	497	39%	2,376	2,997	26%
West Virginia	314	294	6%	2,070	2,093	1%
SOUTH CENTRAL	5,960	7,317	23%	40,391	54,199	34%
Alabama	432	497	15%	3,547	3,913	10%
Arkansas	220	225	2%	1,376	1,821	32%
Kentucky	368	422	15%	2,405	3,024	25%
Louisiana	1,135	1,360	20%	7,690	10,686	39%
Mississippi	407	369	- 9%	2,556	2,877	13%
Oklahoma	637	949	49%	3,815	6,180	62%
Tennessee	358	314	-12%	2,514	2,845	13%
Texas	2,403	3,181	32%	16,488	22,953	39%
MOUNTAIN	1,656	1,970	19%	12,034	15,062	25%
Arizona	434	547	26%	3,544	4,427	25%
Colorado	219	343	57%	1,824	2,387	31%
Idaho	180	132	-27%	1,053	1,199	14%
Montana	127	151	19%	918	1,010	10%
Nevada	199	150	25%	1,077	1,423	32%
New Mexico	221	310	40%	1,585	2,295	45%
Utah	81	143	77%	709	877	24%
Wyoming	195	194	1%	1,324	1,444	9%
PACIFIC	2,187	1,856	-15%	16,285	15,278	- 6%
California	1,009	970	- 4%	8,658	8,363	- 3%
Oregon	423	306	-28%	2,849	2,348	-18%
Washington	755	580	-23%	4,778	4,567	- 4%

MOBILE HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1980	1980	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	20	17	15%	65	113	74%
HAWAII	0	0	0%	0	0	0%
DC & US TERR	0	0	0%	0	1	NM
CUMULATIVE BEGINNING INVENTORY	581	551		6,539	5,062	
GOVT. & EXPORT	0	0		35	0	
TOTAL SHIPMENTS	20,081	22,235	11%	142,326	168,672	19%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	8,096 90%	924 10%	9,020 100%	7,172 89%	878 11%	8,050 100%
Connecticut	196	10	206	0	0	0
Maine	676	8	684	*	*	*
Massachusetts	275	60	335	0	0	0
New Hampshire	489	39	528	*	*	*
New Jersey	274	92	366	0	0	0
New York	2,242	328	2,570	*	*	*
Pennsylvania	3,559	374	3,933	7,172	878	8,050
Rhode Island	60	5	65	0	0	0
Vermont	325	8	333	*	*	*
EAST NORTH CENTRAL	12,657 87%	1,809 13%	14,466 100%	18,766 89%	2,213 11%	20,979 100%
Illinois	1,967	364	2,331	*	*	*
Indiana	2,864	350	3,214	14,676	1,898	16,574
Michigan	2,758	515	3,273	*	*	*
Ohio	3,353	509	3,862	1,237	175	1,412
Wisconsin	1,715	71	1,786	2,853	140	2,993

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	7,381	1,320	8,701	10,936	1,714	12,650
	85%	15%	100%	86%	14%	100%
Iowa	803	131	934	*	*	*
Kansas	1,653	293	1,946	6,090	473	6,563
Minnesota	1,155	159	1,314	1,518	331	1,849
Missouri	1,935	356	2,291	1,004	380	1,384
Nebraska	533	145	678	2,324	530	2,854
North Dakota	889	154	1,043	0	0	0
South Dakota	413	82	495	*	*	*
SOUTH ATLANTIC	32,252	14,418	46,670	33,363	15,005	48,368
	69%	31%	100%	69%	31%	100%
Delaware	803	113	916	0	0	0
Florida	8,802	8,630	17,432	5,859	7,437	13,296
Georgia	5,522	2,276	7,798	15,089	5,505	20,594
Maryland	674	128	802	*	*	*
North Carolina	7,868	1,413	9,281	10,926	1,878	12,804
South Carolina	4,130	1,221	5,351	*	*	*
Virginia	2,603	394	2,997	1,489	185	1,674
West Virginia	1,850	243	2,093	0	0	0
SOUTH CENTRAL	48,212	6,087	54,299	43,012	5,722	48,734
	89%	11%	100%	88%	12%	100%
Alabama	3,315	598	3,913	11,764	998	12,762
Arkansas	1,581	240	1,821	1,946	317	2,263
Kentucky	2,657	367	3,024	*	*	*
Louisiana	10,114	572	10,686	2,165	180	2,345
Mississippi	2,572	305	2,877	2,284	220	2,504
Oklahoma	5,673	507	6,180	620	54	674
Tennessee	2,458	387	2,845	3,962	651	4,613
Texas	19,842	3,111	22,953	20,271	3,302	23,573
MOUNTAIN	10,193	4,869	15,062	6,265	3,332	9,597
	68%	32%	100%	65%	35%	100%
Arizona	2,720	1,707	4,427	2,718	1,501	4,219
Colorado	1,793	594	2,387	1,386	585	1,971
Idaho	752	447	1,199	2,161	1,246	3,407
Montana	836	174	1,010	*	*	*
Nevada	557	866	1,423	0	0	0
New Mexico	1,787	508	2,295	0	0	0
Utah	588	289	877	*	*	*
Wyoming	1,160	284	1,444	0	0	0
PACIFIC	4,963	10,315	15,278	5,181	11,361	16,542
	32%	68%	100%	31%	69%	100%
California	2,076	6,287	8,363	2,384	7,432	9,816
Oregon	883	1,465	2,348	2,258	3,138	5,396
Washington	2,004	2,563	4,567	539	791	1,330

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	76	37	113	*	*	*
HAWAII	0	0	0	0	0	0
DC & US TERR	0	1	1	0	0	0
SUB-TOTAL U.S.	123,830 76%	39,780 24%	163,610 100%	124,695 76%	40,225 24%	164,920 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	4,150	912	5,062			
OTHER (CANADA)				0	0	0
STATES WITH*				3,337	472	3,809
TOTAL	127,980 76%	40,692 24%	168,672 100%	128,032 76%	40,697 24%	168,729 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.